India Annual Results 2017-2018 Deutsche Bank AG, India Branches (Incorporated in Germany with limited liability)



### INDEPENDENT AUDITOR'S REPORT

#### To The Chief Executive Officer of the Deutsche Bank AG - India Branches

#### Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of Deutsche Bank AG - India Branches (the "Bank"), which comprise the Balance Sheet as at March 31, 2018, and the Profit and Loss Account and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report.

#### Management's Responsibility for the Financial Statements

The Bank's Management is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 with respect to preparation of these standalone financial statements to give a true and fair view of the financial position, financial performance and cash flows of the Bank in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act, 2013 ("the Act"), read with Rule of the Companies (Accounts) Rules, 2014 and provisions of Section 29 of the Banking Regulation Act, 1949 and circulars and guidelines issued by the Reserve Bank of India (RBI) from time to time as applicable to banks. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

- Our responsibility is to express an opinion on these standalone financial statements based on our audit.
- We have taken into account the provisions of the Act and the Rules made thereunder, including the accounting standards, provisions of section 29 of the Banking Regulation Act, 1949, circulars and guidelines issued by RBI as applicable to banks and matters which are required to be included in the audit report.
- We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- An audit involves performing procedures to obtain audit evidence, about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Bank's Management, as well as evaluating the overall presentation of the standalone
- We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### Opinion

In our opinion, and to the best of our information and according to the explanations given to us, the accompanying standalone financial statements together with the notes thereon give the information required by provisions of section 29 of the Banking Regulation Act, 1949 as well as the Act and circulars and guidelines issued by the Reserve Bank of India, in the manner so required for banking companies and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Bank as at March 31, 2018 and its profit and its cash flow for the year then ended.

#### Other Matter

The standalone financial statements of the Bank as at March 31, 2017 and for the year then ended were audited by another firm of chartered accountants who, vide their report dated June 23, 2017, expressed an unmodified opinion on those standalone financial statements. Our opinion is not modified in respect of this matter.

#### Report on Other Legal and Regulatory Requirements

- In our opinion, the Balance Sheet, Profit and Loss Account, and Cash Flow Statement dealt with by this report have been drawn up in accordance with the provisions of section 29 of the Banking Regulation Act, 1949 read with applicable provisions of section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014
- As required by section 30 of the Banking Regulation Act, 1949 we report that:
  - We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit and have found them to be satisfactory
  - The transactions of the Bank, which have come to our notice during the course of our audit, have been within the powers of the Bank; and h)
  - During the course of our audit we have visited 5 branches to examine the books of account and other records maintained at the branch and performed other relevant audit procedures. Since the key operations of the Bank are automated with the key applications integrated to the core banking system, the audit is carried out centrally at Mumbai as all the necessary records and data required for the purposes of our audit are available therein.
- 12. Further, as required by section 143(3) of the Act, we report that:
  - We have sought and obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of
  - h)

  - In our opinion, proper books of account as required by law have been kept by the Bank so far as it appears from our examination of those books;
    The Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;\
    In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with d) Rule 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting policies prescribed by RBI;
  - e) The requirement of Section 164(2) of the Companies Act, 2013 are not applicable to the Bank considering it is a branch of Deutsche Bank AG, which is incorporated with Limited Liability in Germany;
  - With respect to the adequacy of the internal financial controls over financial reporting of the Bank and the operating effectiveness of such controls, refer to our separate Report in "Annexure A"
  - g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us
    - The Bank has disclosed the impact, if any, of pending litigations as at March 31, 2018 on its financial position in its standalone financial statements Refer Schedule 12 and Schedule 18 Note no. 4(n)(i) to the standalone financial statements;
    - The Bank has made provision as at March 31, 2018, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts - Refer Schedule 5 and Schedule 18 - Note no. 4(n)(i) to the standalone financial
    - There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Bank during the year ended March 31, 2018 and
    - The reporting on disclosures related to the Specified Bank Notes is not applicable to the Bank for the year ended March 31, 2018.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016 Chartered Accountants

Sd/-

**Sharad Vasant** Partner

Membership Number: 101119

Mumbai June 13, 2018

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### Annexure A to the Independent Auditor's Report

Referred to in paragraph 12(f) of the Independent Auditors' Report of even date to the Chief Executive Officer of Deutsche Bank AG – India Branches on the standalone financial statements for the year ended March 31, 2018.

### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Act

 We have audited the internal financial controls with reference to financial statements of Deutsche Bank AG – India Branches ("the Bank") as of March 31, 2018 in conjunction with our audit of the standalone financial statements of the Bank for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

2. The Bank's Management is responsible for establishing and maintaining internal financial controls based on the internal control with reference to financial statements criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls with reference to the financial statements issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Bank's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditors' Responsibility

- 3. Our responsibility is to express an opinion on the Bank's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls with reference to the financial statements (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Bank's internal financial controls with reference to financial statements

### Meaning of Internal Financial Controls with reference to financial statements

6. A Bank's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Bank's internal financial control with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Bank are being made only in accordance with authorisations of management of the Bank; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Bank's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls with reference to financial statements

7. Because of the inherent limitations of internal financial controls with reference to financial statements including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

8. In our opinion, the Bank has, in all material respects, an adequate internal financial controls system with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2018, based on the internal control with reference to financial statements criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls with reference to financial statements issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Chartered Accountants LLP

Firm Registration Number: 012754N/N500016

Chartered Accountants

Sd/-

Sharad Vasant

Partner

Membership Number: 101119

Mumbai June 13, 2018

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| Balance Sheet as on 31 March  | Balance Sheet as on 31 March 2018 |                       |               | Profit and Loss Account for the yea                                      | er ended 31 Marc            | h 2018                      |
|---|-----------------------------------|-----------------------|---------------|--|-----------------------------|-----------------------------|
| In thousands of Indian Rupees<br>Schedule                             |                                   |                       |               | In thousands of Indian Rupees Schedule                                   | Year ended<br>31 March 2018 | Year ended<br>31 March 2017 |
| Capital and Liabilities   |                                   |                       |               | Income   |                             |                             |
| Capital   | 1                                 | 47,341,087            | 44,971,087    | Interest earned 13 Other income 14                                       | 47,411,820<br>9,750,996     | 50,009,042<br>11,217,588    |
| Reserves and surplus  | 2                                 | 71,713,921            | 71,510,672    | Total  | 57,162,816                  | 61,226,630                  |
| Deposits  | 3                                 | 473,584,367           | 388,719,082   | F  |                             |                             |
| Borrowings  | 4                                 | 107,583,598           | 96,365,369    | Expenditure  |                             |                             |
| Other liabilities and provisions                                      | 5                                 | 84,017,045            | 159,118,858   | Interest expended 15 Operating expenses 16                               | 20,812,887<br>16,726,311    | 23,124,819<br>13,849,374    |
| Tota  |                                   | 784,240,018           | 760,685,068   | Provisions and contingencies 17  | 10,720,311                  | 14,387,078                  |
| 1012  | u                                 |                       |               | Total  | 48,062,454                  | 51,361,271                  |
| A   |                                   |                       |               | Profit / (Loss)  |                             |                             |
| Assets  |                                   |                       |               | Net profit for the year  | 9,100,362                   | 9,865,359                   |
| Cash and balances   |                                   |                       |               | Profit brought forward   | 17,133,946                  | 19,461,369                  |
| with Reserve Bank of India  | 6                                 | 31,622,783            | 37,166,376    | Total  | 26,234,308                  | 29,326,728                  |
| Balances with banks and money at call and short notice                | 7                                 | 92,767,024            | 89,385,115    | Appropriations   |                             |                             |
| Investments   | 8                                 | 190,211,528           | 140,743,609   | Transfer to statutory reserve  | 2,275,091                   | 2,466,340                   |
| Advances  | 9                                 | 392,474,563           | 350,916,635   | Transfer to capital reserve  | -                           | 183,400                     |
| Fixed assets  | 10                                | 1,092,966             | 1,108,079     | Transfer to/(from) investment reserve                                    | (95,648)                    | (19,852)                    |
|   |                                   |                       |               | Transfer to remittable surplus   |                             |                             |
| Other assets  | 11                                | 76,071,154            | 141,365,254   | retained for CRAR requirements  Remittances to Head Office made          | 7,235,471                   | -                           |
| Tota  | ıl                                | 784,240,018           | 760,685,068   | during the year  | 8,897,113                   | 9,562,894                   |
| Contingent liabilities  | 12                                | 9,910,079,094         | 7,473,096,885 | Balance carried over to Balance Sheet                                    | 7,922,281                   | 17,133,946                  |
| Bills for collection  |                                   | 516,684,259           | 360,345,316   | Total  | 26,234,308                  | 29,326,728                  |
| Significant accounting policies and Notes to the financial statements | 18                                |                       |               | Significant accounting policies and Notes to the financial statements 18 |                             |                             |
| The accompanying notes form a   | n integra                         | al part of this Balar | nce Sheet     | The accompanying notes form an inte Account.                             | gral part of this Pro       | ofit and Loss               |

This is the Balance Sheet referred to in our report of even date.

This is the Profit and Loss Account referred to in our report of even date.

Sd/-

For Price Waterhouse Chartered Accountants LLP ICAI Firm Registration No: 012754N/N500016

For Deutsche Bank AG **India Branches** 

Sd/-**Sharad Vasant** 

Partner

Membership No: 101119

Sd/-Ravneet Singh Gill Chief Executive Officer - India

Avinash Prabhu Chief Financial Officer - India

Place : Mumbai Dated : 13 June 2018

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# Cash Flow Statement for the year ended 31 March 2018

| In thousands of Indian Rupees                                  | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Cash Flow from operating activities                            |               |               |
| Net profit before Taxes  | 16,630,930    | 19,377,494    |
| Adjustment for:  |               |               |
| Depreciation and amortisation for the year                     | 297,177       | 284,909       |
| Provision for depreciation on investments                      | 224,764       | 46,65         |
| Provision for loan loss (net)                                  | 513,157       | 5,784,32      |
| Provision for contingent credit exposures                      | 699,883       | (1,657        |
| Bad-debts written off  | 304,464       | 159,92        |
| Provision for country risk                                     | 56,270        | (44,761       |
| Provision for standard assets                                  | 175,902       | (738,257      |
| Other Provisions   | 1,018,248     | (331,281      |
| (Profit)/Loss on sale of fixed assets (net)                    | 168           | (409,944      |
|  | 19,920,963    | 24,127,40     |
| Adjustment for:  | , ,           | ,,            |
| Increase / (Decrease) in deposits                              | 84,865,285    | (48,368,768   |
| Increase / (Decrease) in other liabilities and provisions      | (77,052,116)  | 108,351,77    |
| (Increase) / Decrease in investments                           | (49,692,683)  | (7,193,611    |
| (Increase) / Decrease in advances                              | (42,375,549)  | 75,681,77     |
| (Increase) / Decrease in other assets                          | 66,346,686    | (106,518,746  |
|  | 2,012,586     | 46,079,82     |
| Income tax paid  | (8,583,154)   | (10,892,835   |
| Net cash flow from / (used in) operating activities (A)        | (6,570,568)   | 35,186,99     |
| Cash flows from investing activities                           |               |               |
| Purchase of fixed assets                                       | (231,664)     | (304,814      |
| Capital Work-in-progress                                       | (52,427)      | (15,609       |
| Proceeds from sale of fixed assets                             | 1,859         | 720,74        |
|  |               |               |
| Net cash flow from/(used in) investing activities (B)          | (282,232)     | 400,32        |
| Cash flows from financing activities                           |               |               |
| Increase in Capital  | 2,370,000     |               |
| Remittance of profit to Head Office                            | (8,897,113)   | (9,562,894    |
| Increase / (Decrease) in borrowings (net)                      | 11,218,229    | 7,796,69      |
| Net cash flow from/(used in) financing activities (C)          | 4,691,116     | (1,766,195    |
| Net Increase / (Decrease) in cash and cash equivalents (A+B+C) | (2,161,684)   | 33,821,12     |
| Cash and cash equivalents at beginning of the year             | 126,551,491   | 92,730,36     |
| Cash and cash equivalents at end of the year                   | 124,389,807   | 126,551,49    |
| Increase in cash and cash equivalents                          | (2,161,684)   | 33,821,12     |
| Notes on cash flow statement                                   |               |               |
| Cash and balances with Reserve Bank of India                   | 31,622,783    | 37,166,37     |
| Balances with banks and money at call and short notice         | 92,767,024    | 89,385,11     |
| •  |               |               |
| Cash and cash equivalents at end of the year                   | 124,389,807   | 126,551,49    |

The above cash flow statement has been prepared under the indirect method set out in Accounting Standard 3 specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This is the Cash Flow Statement referred to in our report of even date.

For Price Waterhouse Chartered Accountants LLP

ICAI Firm Registration No: 012754N/N500016

For **Deutsche Bank AG India Branches** 

Sd/- Sd/- Sd/-

 Sharad Vasant
 Ravneet Singh Gill
 Avinash Prabhu

 Partner
 Chief Executive Officer – India
 Chief Financial Officer – India

Membership No: 101119

Place : Mumbai Dated : 13 June 2018

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# Schedules forming part of the Balance Sheet as on 31 March 2018

|      | ousands of Indian Rupees                 | 31 March<br>2018 | 31 March<br>2017                        | In thousands of Indian Rupees                        | 31 March<br>2018 | 31 March<br>2017 |
|------|--|------------------|---|--|------------------|------------------|
| Sch  | edule 1 – Capital                        |                  |   | Schedule 4 – Borrowings                              |                  |                  |
|      | ount of deposit with                     |                  |   |  |                  |                  |
|      | erve Bank of India (at face value)       |                  |   | J  | 6 200 000        |                  |
| unde | er Section 11 (2)(b) of the              |                  |   | (a) Reserve Bank of India                            | 6,200,000        | 20.251           |
| Bank | king Regulation Act, 1949                | 25,500,000       | 22,900,000                              | (b) Other Banks                                      | 24,913           | 30,351           |
| Head | d Office Account                         |                  |   | (c) Other institutions and                           | E4 070 600       | EE 440 0E0       |
|      | ning Balance                             | 44,971,087       | 44,971,087                              | agencies   | 54,279,600       | 55,449,952       |
|      | uding start-up capital of                |                  |   |  | 60,504,513       | 55,480,303       |
|      | million and remittances Head office)     |                  |   | 2 Borrowings outside India                           |                  |                  |
|      | tions during the year                    | 2,370,000        | _                                       | Other Banks  | 47,079,085       | 40,885,066       |
| ,    | Total                                    | 47,341,087       | 44,971,087                              | Strict Edinic  |                  |                  |
|      | iotai                                    | 47,341,007       | 44,971,007                              |  | 47,079,085       | 40,885,066       |
| Sch  | edule 2 – Reserves and Surplus           |                  |   | Total  | 107,583,598      | 96,365,369       |
| 1    | Statutory reserve                        |                  |   | Secured borrowings included                          |                  |                  |
|      | Opening Balance Additions: Transfer from | 24,415,584       | 21,949,244                              | in 1 and 2 above                                     | 60,479,600       | 55,449,952       |
|      | Profit and Loss Account                  | 2,275,091        | 2,466,340                               |  |                  |                  |
|      | . Tont and Loss Account                  | 26,690,675       | 24,415,584                              | Schedule 5 - Other Liabilities                       |                  |                  |
| 2    | Capital recome                           | 20,030,013       | 27,713,304                              | and Provisions                                       |                  |                  |
| 2    | Capital reserve Opening Balance          | 360,607          | 177,207                                 | 1 Bills payable                                      | 6,047,070        | 5,317,676        |
|      | Additions during the year                | -                | 183,400                                 | 2 Inter-office adjustments - branches                |                  |                  |
|      | (Profit on sale of land and buildings,   |                  | .00, .00                                | in India (net)                                       | _                | 8                |
|      | net of taxes and transfer                |                  |   | 3 Interest accrued                                   | 2,072,990        | 1,314,433        |
|      | to Statutory Reserve)                    |                  |   | 4 Provision for taxation                             |                  |                  |
|      |  | 360,607          | 360,607                                 | (net of tax paid in advance /                        |                  |                  |
| 3    | Investment reserve                       |                  |   | tax deducted at source)                              | _                | _                |
|      | Opening Balance                          | 288,873          | 308,725                                 | 5 Others (including provisions)                      |                  |                  |
|      | Additions/(Deductions): Transfer         | (05.040)         | (40.050)                                | (Refer Schedule 18 Note-4 h vi)                      | 75,896,985       | 152,486,741      |
|      | from/(to) Profit and Loss Account        | (95,648)         | (19,852)                                | Total  | 84,017,045       | 159,118,858      |
| _    |  | 193,225          | 288,873                                 | lotai  | 04,017,045       | 139,110,030      |
| 4    | Balance in Profit and                    | 7,922,281        | 17,133,946                              | Schedule 6 – Cash and Balances with                  |                  |                  |
|      | Loss Account                             |                  | -                                       | Reserve Bank of India                                |                  |                  |
|      |  | 7,922,281        | 17,133,946                              |  |                  |                  |
| 5    | Remittable Surplus retained for          |                  |   | 1 Cash in hand (including foreign                    | 440.404          | 404.000          |
|      | CRAR requirements                        |                  |   | currency notes)                                      | 146,401          | 131,366          |
|      | Opening Balance                          | 29,311,662       | 29,311,662                              | 2 Balances with Reserve                              |                  |                  |
|      | Additions: Transfer from Profit and      |                  |   | Bank of India  | 04 470 000       | 07.005.040       |
|      | Loss Account                             | 7,235,471        |   | (a) in current account                               | 31,476,382       | 37,035,010       |
|      |  | 36,547,133       | 29,311,662                              | (b) in other accounts                                |                  |                  |
|      | Total                                    | 71,713,921       | 71,510,672                              | Total  | 31,622,783       | 37,166,376       |
| Sch  | edule 3 - Deposits                       |                  |   | Schedule 7 – Balances with Banks                     |                  |                  |
| 1    | (a) Demand deposits                      |                  |   | and Money at Call                                    |                  |                  |
|      | i. From banks                            | 5,472,846        | 4,814,334                               | and Short Notice                                     |                  |                  |
|      | ii. From others                          | 223,532,143      | 187,956,431                             | 1 In India   |                  |                  |
|      |  | 229,004,989      | 192,770,765                             |  |                  |                  |
|      | (b) Savings bank deposits                | 19,888,472       | 17,349,155                              | \ '  | 34,443           | 23,535           |
|      | (c) Term deposits                        | ,, =             | ,,                                      | i. in current accounts ii. in other deposit accounts | 1,900,000        | 1,900,000        |
|      | i. From banks                            | _                | _                                       | '  | 1,500,000        | 1,500,000        |
|      | II From others                           | 224,690,906      | 178,599,162                             | (b) Money at call and short notice i. with banks     | 6,163,324        |                  |
|      |  | 224,690,906      | 178,599,162                             | ii. with other institutions                          | 74,234,622       | 67,839,913       |
|      | Total                                    | 473,584,367      | 388,719,082                             | 2 Outside India                                      | 11,207,022       | 01,000,010       |
| 2    |  |                  | ======================================= |  | 10 424 625       | 4,057,667        |
| _    | (i) Deposits of branches in India        | 473,584,367      | 388,719,082                             | (a) in current accounts (b) in deposit accounts      | 10,434,635       | +,UU/,UU/        |
|      | (ii) Deposits of branches                | 0,007,007        | 300,110,002                             |  | _                | 15 564 000       |
|      | outside India                            |                  |   | (c) Money at call and short notice                   | <u> </u>         | 15,564,000       |
|      |  |                  | _                                       | Total  |                  |                  |

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# Schedules forming part of the Balance Sheet as on 31 March 2018

| III UI | ousa | nds of Indian Rupees                                   | 31 March<br>2018 | 31 March<br>2017 | In thousands of Indian Rupees                             | 31 March<br>2018 | 31 Mar<br>2017 |
|--------|------|--|------------------|------------------|---|------------------|----------------|
| Sch    | edul | e 8 – Investments                                      |                  |                  | 2 Other Fixed Assets                                      |                  |                |
| Invo   | etm  | ents in India in:                                      |                  |                  | (including furniture and                                  |                  |                |
|        |      |  | 470 700 000      | 100 570 115      | fixtures)   |                  |                |
| 1<br>2 |      | vernment securities                                    | 172,763,606      | 128,576,445      | (a) Cost as on 31st March of the                          | 1,719,557        | 1.000          |
|        |      | er approved securities                                 | 640.070          | 200 004          | preceding year  |                  | 1,980,4        |
| 3<br>4 | Sha  | pentures and bonds                                     | 618,878          | 288,994          | (b) Additions during the year                             | 230,068          | 246,7          |
| 5      |      |  | 17,142,334       | 11,949,834       | (c) Deductions during the year                            | (52,818)         | (507,6         |
| 5      |      | ers (Includes Security Receipts)                       | 339,514          | 356,376          | (d) Accumulated depreciation to date (Refer Schedule 18   |                  |                |
|        | Gro  | ss Investments in India                                | 190,864,332      | 141,171,649      | Note-4 m vi)  | (1,291,399)      | (1,152,4       |
| Less   |      | rovision for depreciation                              | (050.004)        | (400.040)        | Net Block   | 605,408          | 567,0          |
|        | 0    | n investments  | (652,804)        | (428,040)        | -   |                  |                |
|        |      | Total  | 190,211,528      | 140,743,609      | 3 Capital Work-in-progress                                | 105,268          | 52,8           |
| Sch    | edul | e 9 – Advances   |                  |                  | Total   | 1,092,966        | 1,108,0        |
|        |      |  |                  |                  | Schedule 11 - Other Assets                                |                  |                |
| 1      | (a)  | Bills purchased and discounted                         | 103,395,804      | 80,233,585       |   |                  |                |
|        | (b)  | Cash credits, overdrafts and loans repayable on demand | 158,868,165      | 160,346,598      | 1 Inter-office adjustments -                              | 13               |                |
|        | (0)  | Term loans   | 130,210,594      |                  | branches in India (net)                                   |                  | F 700 7        |
|        | (c)  | Termioans  | 130,210,394      | 110,336,452      | 2 Interest accrued  | 5,325,127        | 5,799,7        |
|        |      | Total  | 392,474,563      | 350,916,635      | Tax paid in advance / tax deducted at source              |                  |                |
| _      | (-)  | One will be to will be a seed.                         |                  |                  | (net of provision for taxation)                           | 7,394,286        | 7,212,8        |
| 2      | (a)  | Secured by tangible assets (includes advances against  |                  |                  | 4 Stationery and stamps                                   | 347              | 2              |
|        |      | book debts)  | 176,186,096      | 135,824,214      | 5 Others (including deferred tax -                        |                  |                |
|        | (b)  | Covered by bank /                                      |                  |                  | Refer Schedule 18   |                  |                |
|        | . ,  | Government guarantees                                  | 1,236,337        | 3,229,900        | Note - 4 m iv)  | 63,351,381       | 128,352,3      |
|        | (c)  | Unsecured  | 215,052,130      | 211,862,521      | Total   | 76,071,154       | 141,365,2      |
|        |      | Total  | 392,474,563      | 350,916,635      | =   |                  |                |
|        |      |  |                  |                  | Schedule 12 – Contingent Liabilities                      |                  |                |
| 3      | Adv  | rances in India  |                  |                  | 1 Claims against the Bank not                             |                  |                |
|        | (a)  | Priority sector  | 135,840,604      | 123,128,491      | acknowledged as debts                                     | 0.000.000        | 0.400.0        |
|        | (b)  | Pubic sector   | 2,421,364        | 4,206,745        | (including tax related matters)                           | 2,629,993        | 2,468,6        |
|        | (c)  | Banks  | 21,884,442       | 39,128,797       | 2 Liability on account of<br>outstanding foreign exchange |                  |                |
|        | (d)  | Others   | 232,328,153      | 184,452,602      |   | 5,188,856,640    | 4,900,641,6    |
|        |      | Total  | 392,474,563      | 350,916,635      | 3 Guarantees given on behalf                              | . ,              | ,-             |
|        |      |  |                  |                  | of constituents   |                  |                |
| Sch    | edul | e 10 – Fixed Assets                                    |                  |                  | (a) In India  | 125,944,817      | 128,428,9      |
| 1      | Dro  | mises (including leasehold                             |                  |                  | (b) Outside India   | 25,299,306       | 27,067,7       |
| '      |      | rovements)   |                  |                  | 4 Acceptances, endorsements                               | 51 242 200       | 47.750.0       |
|        | (a)  | Cost as on 31st March of the                           |                  |                  | and other obligations                                     | 51,243,208       | 47,759,0       |
|        | (α)  | preceding year   | 1,262,369        | 2,012,971        | 5 Bills rediscounted 6 Other Items for which the          | _                | 1,350,0        |
|        | (b)  | Additions during the year                              | 1,596            | 58,060           | 6 Other Items for which the Bank is contingently liable   |                  |                |
|        | (c)  | Deductions during the year                             | (3,203)          | (808,662)        |   | 4,106,168,555    | 2,051,528,0    |
|        | (d)  | Accumulated depreciation                               | , , ,            | ,                | (b) Options   | 306,001,646      | 193,990,6      |
|        | . ,  | to date (Refer Schedule 18                             |                  |                  | (c) Futures   | -                |                |
|        |      | Note-4 m vi)   | (878,472)        | (774,207)        | (d) Other items   | 103,934,929      | 119,862,0      |
|        |      | 14016 4111 41)   | (0.0,2)          | ( , = + . ,      |   |                  |                |

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### Schedules forming part of the Profit and Loss account for the year ended 31 March 2018

| In th    | nousands of Indian Rupees   | Year ended<br>31 March<br>2018 | Year ended<br>31 March<br>2017 | 31 N  | ended Year ended March 31 March 018 2017  |
|----------|---|--------------------------------|--------------------------------|---|---|
| Sch<br>1 | nedule 13 – Interest Earned Interest/discounts on   |                                |                                | Schedule 16 – Operating Expenses  1 Payments to and provisions for                |   |
| 2        | advances/bills Income on investments Interest on balances with Reserve Bank of India and                          | 31,292,882<br>9,729,964        | 36,060,060<br>8,191,775        | 2 Rent, taxes and lighting (net of cost recoveries) (Refer Schedule 18            | 75,359 5,168,691  |
| 4        | other interbank funds Others  | 6,267,725<br>121,249           | 5,541,950<br>215,257           | <ul><li>3 Printing and stationery</li><li>4 Advertisement and publicity</li></ul> | 815,196     604,719       37,978     47,211       54,163     87,967       297,177     284,909 |
|          | Total   | 47,411,820                     | 50,009,042                     |   | 5,147 5,600<br>83,576 60,168<br>52,353 265,585  |
| Sch<br>1 | nedule 14 – Other Income  Commission, exchange and brokerage (net) (including custodial                           |                                |                                | 9 Repairs and maintenance 3<br>10 Insurance 4                                     | 92,403 438,375<br>26,814 224,757<br>347,661 1,467,733   |
| 2        | and depository income)  Profit / (Loss) on sale of  | 4,443,674                      | 4,328,091                      | 12 Other expenditure (net of cost recoveries) (Refer Schedule 18                  | , ,   |
| 2        | investments (net)   | 157,033                        | 2,508,536                      | ,   | 38,484 5,193,659<br>26,311 13,849,374   |
| 3        | Profit / (Loss) on sale of fixed assets (net)   | (168)                          | 409,944                        | Schedule 17 – Provision and Contingencies   |   |
| 4        | Profit / (Loss) on exchange transactions (net)  | 4,382,910                      | 3,245,171                      | J   | 513,157 5,784,321   |
| 5        | Miscellaneous Income / (Loss)   | 767,547                        | 725,846                        | contingent credit exposures 6  3 Provision / (write back) for                     | 99,883 (1,657)  |
|          | Total   | 9,750,996                      | 11,217,588                     |   | 75,902 (738,257)<br>56,270 (44,761)   |
| Sch<br>1 | nedule 15 – Interest Expended Interest on deposits  | 14,582,680                     | 19,335,718                     | <ul><li>5 Bad debts written off</li><li>6 Provision / (write back) for</li></ul>  | 159,927   |
| 2        | Interest on deposits Interest on Reserve Bank of India and other interbank borrowings (including from other money | 14,502,000                     | 19,333,716                     | depreciation on investments 2   | 224,764 46,651<br>018,248 (331,281)   |
| 3        | market participants) Others   | 6,190,767<br>39,440            | 3,765,910<br>23,191            | (b) Deferred tax (Refer Schedule 18   | 9,168,891<br>(71,187) 343,244   |
|          | Total   | 20,812,887                     | 23,124,819                     | ,   | 14,387,078<br>14,387,078  |

# Schedule 18: Notes forming part of the financial statements of the India Branches For the year ended 31 March 2018

### 1. Background

The accompanying financial statements for the year ended 31 March 2018 comprise accounts of the India Branches of Deutsche Bank AG (the 'Bank') which is incorporated in Germany with limited liability.

### 2. Basis of preparation and use of estimates

The financial statements have been prepared and presented under the historical cost convention and on accrual basis of accounting, unless otherwise stated, and are in accordance with the generally accepted accounting principles and statutory provisions prescribed under the Banking Regulation Act, 1949, circulars and guidelines issued by the Reserve Bank of India ('RBI') and Accounting Standards ('AS') specified under section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Account) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules 2016 to the extent applicable and conform to the statutory requirements prescribed by the RBI from time to time and current practices prevailing within the banking industry in India.

The preparation of the financial statements in conformity with the generally accepted accounting principles requires Management to make estimates and assumptions that affect the reported amounts of assets, liabilities (including contingent liabilities), revenues and expenses as at the date of the financial statements. Actual results could differ from those estimates. Any revision to the accounting estimates is recognised prospectively in the current and future periods.

# 3. Significant accounting policies

#### a. Foreign currency translation

Monetary foreign currency assets, liabilities and contingent liabilities on account of guarantees, endorsements and other outstandings are translated at the Balance Sheet date at rates notified by the Foreign Exchange Dealers Association of India ('FEDAI'). Revenue and expenses in foreign currency are translated at the rates prevailing on the date of the transaction. Profits/losses resulting from year-end revaluations are included in the Profit and Loss Account.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 3. Significant accounting policies (Continued)

#### b. Investments

- i. Investments are categorised as Held to Maturity ('HTM'), Available for Sale ('AFS') and Held for Trading ('HFT') in accordance with the RBI guidelines based on intent at the time of acquisition. However, for disclosure in the Balance Sheet, these are classified as Government securities, Other approved securities, Shares, Debentures and bonds, Investment in subsidiaries / joint ventures and other investments. These are valued in accordance with extant RBI guidelines.
  - Investments, which the Bank intends to hold till maturity are classified as HTM investments. Investments that are held principally for resale within a short period are classified as HFT investments. All other investments are classified as AFS investments.
- ii. Investments under HTM are carried at acquisition cost or amortised cost if acquired at a premium. The premium, if any, is amortised over the remaining life of the security on a straight line basis, while discount, if any, is ignored. Profit on sale of HTM securities is appropriated to Capital Reserve net of income tax and statutory reserve while loss, if any, is charged to the Profit and Loss Account. A provision is made for other than temporary diminution, if any, in the value of HTM investments.
- iii. Investments under AFS and HFT categories are revalued periodically at the market price or fair value as declared by Primary Dealers Association of India ('PDAI') jointly with Fixed Income Money Market and Derivatives Association ("FIMMDA") or by Financial Benchmark India Private Limited ("FBIL"). Securities under each category are valued scrip-wise and depreciation / appreciation is aggregated for each classification. Net depreciation, if any, is provided for and net appreciation, if any, is ignored. Net depreciation required to be provided for in any one classification is not reduced on account of net appreciation in any other classification.
- iv. Treasury bills, commercial paper and certificate of deposits, being discounted instruments, are valued at carrying cost.
- v. The market/ fair value applied for the purpose of periodical valuation of quoted investments included in the AFS and HFT categories is the market price of the scrip as available from the trades/ quotes on the stock exchanges, price list published by the RBI or the prices periodically declared by FIMMDA/FBIL.
- vi. The market/ fair value of unquoted government securities included in the AFS and HFT category is determined as per the FIMMDA guidelines. Further, in the case of unquoted fixed income securities (other than government securities), valuation is carried out by applying an appropriate mark-up (reflecting associated credit risk) over the Yield to Maturity ('YTM') rates of government securities of similar tenor. Such mark up and YTM rates applied are as per the relevant rates published by FIMMDA/FBIL.
- vii. Investments in security receipts issued by asset reconstruction companies are valued at the latest Net Asset Values ("NAV") obtained from the asset reconstruction companies.
- viii. Investments in pass through certificates are valued by adopting base yield curve and corporate bond spread relative to weighted average maturity of the security.
- ix. Quoted equity shares are valued at their closing price on a recognised stock exchange. Unquoted equity shares are valued at the book value if the latest balance sheet is available, else, at Re. 1 per company, as per relevant RBI guidelines.
- x. Cost of investments is based on the weighted average cost method.
- xi. Broken period interest paid at the time of acquisition of the security has been charged to the Profit and Loss Account.
- xii. Brokerage, commission, etc. paid at the time of purchase / sale is charged to the Profit and Loss Account.
- xiii. Repurchase (repo) and reverse repurchase (reverse repo) transactions are accounted for as secured borrowing and lending contracts, respectively, in accordance with the extant RBI guidelines. The transactions with RBI under Liquidity Adjustment Facility ("LAF") are also accounted for as secured borrowing and lending transactions. These transactions are reflected under Schedule 4.1 and Schedule 7.1 accordingly.
- xiv. The Bank undertakes short sale transactions in Central Government dated securities. In accordance with the RBI guidelines, such short positions are categorised as HFT and are classified under Schedule 5.5. These positions are marked-to-market along with the other securities under HFT portfolio and the resultant mark-to-market gains/losses are accounted for as per the relevant RBI guidelines for valuation of investments.
- xv. The difference between the consideration amount of first leg and second leg of the repo/ reverse repo is recognised as interest expense/ income in the Profit and Loss Account.
- xvi. The Bank follows settlement date accounting for recording purchase and sale of investments.
- xvii. Non-performing investments are identified and provision is made thereon based on the RBI guidelines. The provision on such non-performing investments is not set off against the appreciation in respect of other performing investments.
- xviii. Transfer of investments between categories is accounted in accordance with the extant RBI guidelines.
  - a) Transfer from AFS/HFT to HTM is made at the lower of book value or market value at the time of transfer.
  - b) Transfer from HTM to AFS/HFT is made at acquisition price/book value if originally placed in HTM at a discount, and at amortised cost if originally placed in HTM at a premium.
  - c) Transfer from AFS to HFT category or vice-versa is made at book value and the provision for the accumulated depreciation, if any, held is transferred to the provision for depreciation against the HFT securities and vice-versa.

#### c. Derivatives transactions

- The Bank enters into derivative contracts such as interest rate swaps, interest rate futures, currency swaps, currency futures, foreign currencyrupee options, cross currency options and foreign exchange contracts for hedging or trading purposes.
- ii. All derivative transactions are reported on a mark to market basis in the financial statements, except in the case of derivatives undertaken as hedges for risk arising from on-Balance Sheet / off-Balance Sheet exposures. The mark to market is performed based on the valuation procedures described in para 4 (g) of the Notes to the Accounts. The unrealised gains/losses are recognised in the Profit and Loss Account and the corresponding amounts are reflected as other assets/liabilities respectively in the Balance Sheet.

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#### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 3. Significant accounting policies (Continued)

#### c. Derivatives transactions (continued)

iii. The accounting for derivatives transactions undertaken as hedges is as follows:

Derivative contracts that hedge interest bearing assets or liabilities are valued for in the same manner as the underlying asset or liability. The bank identifies the hedged item (asset or liability) at the inception of the transaction itself.

Gains or losses on the termination of derivative transaction would be recognised when the offsetting gain or loss is recognised on the underlying asset or liability. This implies that any gain or loss on the terminated derivative would be deferred and recognised over the shorter of the remaining contractual life of the derivative or the remaining life of the asset/liability.

- iv. Overdue receivables under derivative contracts are classified as non-performing when unpaid for a period of 90 days and recognised through the Profit and Loss Account in accordance with applicable RBI guidelines.
- v. Foreign exchange contracts outstanding at the Balance Sheet date are marked to market as per methodology and at rates notified by FEDAl for specified maturities, suitably interpolated for in-between maturity contracts as specified by FEDAl. Contracts of maturities over twelve months (Long Term Forex Contracts) are marked to market at rates derived from the Reuters curve for that respective currency. The resulting profits or losses are recognised in the Profit and Loss Account.
- vi. In case of currency option trades, the premium received / paid is reflected on the Balance Sheet and recognised in the Profit and Loss Account only on maturity of trade.

#### d. Advances and provision for advances

- i. Advances are stated after deduction of borrowings on inter-bank participation certificate with risk, interest in suspense, bills rediscounting and provisions on non-performing advances.
- ii. Non-performing advances are identified by periodic appraisals of the portfolio by the Management and appropriate provisions are made which meet the prudential accounting norms prescribed by the RBI for asset classification, income recognition, and provisioning after considering subsequent recoveries.
  - Further to the provisions required to be held according to the asset classification status, country risk provisions are held for individual country exposures (other than for home country exposure) in accordance with RBI guidelines.
- iii. For standard assets, general provision has been made as prescribed by the RBI. In addition, the Bank also maintains a floating provision to cover potential credit losses which are inherent in any loan portfolio but not yet identified, which is included under Schedule 5.5.
- iv. Purchase / sale of non-performing assets are reflected in accordance with the RBI regulations. Provisioning for non-performing assets purchased is made appropriate to the asset classification status determined in accordance with the said guidelines. In case of sale of non-performing assets at a price below the net book value, the loss is debited to the Profit and Loss Account whereas in case of a sale at higher than the net book value, the excess provision is not reversed but retained to meet the shortfall / loss on account of sale of other non-performing financial assets, except in case of sale of non-performing assets to Securitisation Company (SC) / Reconstruction Company (RC) where any excess provision is reversed to Profit and Loss Account in accordance with applicable RBI guidelines on sale of financial assets to SC / RC. Recovery in respect of a non-performing asset purchased is first adjusted against its acquisition cost. Recovery in excess of the acquisition cost is recognised as gain in the Profit and Loss Account.
- v. Provisions for restructured assets are made in accordance with applicable RBI guidelines on restructuring of advances by banks.
- vi. In addition to above, the Bank on a prudential basis makes provisions on specific advances or exposures which are not NPAs, but has reasons to believe on the basis of the extant environment or specific information, the possible slippage of a specific advance or a group of advances or exposures or potential exposures. These provisions are included under Schedule 5.5.

#### e. Fixed assets and depreciation

- i. Fixed assets are stated at historical cost less accumulated depreciation and impairment, if any. Cost includes freight, duties, taxes and incidental expenses related to the acquisition and installation of the asset. Subsequent expenditure incurred on assets put to use is capitalised only when it increases the future benefit / functioning capability from / of such assets.
- ii. Fixed assets costing less than Rs 30 thousand are expensed off in the Profit and Loss Account.
- iii. Depreciation is provided on a straight line basis over the estimated useful life of the asset. The useful life estimates prescribed in Part C of Schedule II to the Companies Act, 2013 are generally adhered to, except in respect of few asset classes where, based on management evaluation and past experience, a different estimate of useful life is considered suitable and is consistent with its global policy / RBI guidelines as prescribed. The rates for this purpose are as follows:

| Ass | et Type                                   | Depreciation rate per annum |
|-----|---|-----------------------------|
| Cos | t of buildings                            | 2.50%                       |
| Oth | er fixed assets                           |                             |
|     | Furniture, fixtures and office equipment  | 10.00%                      |
|     | Vehicles                                  | 20.00%                      |
|     | Electronic Data Processing (EDP) hardware | 33.33%                      |
|     | Communication equipment                   | 20.00%                      |

- iv. Depreciation for the entire month is charged in the month in which the asset is purchased.
- v. Depreciation for the entire month is charged in the month of sale if the asset is sold after 15th day of the month. Depreciation is not provided for the month of sale if the asset is sold on or before 15th of the month.
- vi. Leasehold improvements are depreciated over the residual period of the lease or over a period of 10 years whichever is shorter.
- vii. Software is amortised on a straight-line basis over its estimated useful life upto 10 years.
- viii. If at the Balance Sheet date there is an indication that an impairment of fixed assets exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount. The reduction is treated as an impairment loss and is recognised in the Profit and Loss Account. If at the Balance Sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of its depreciable historical cost.

Items of fixed asset that have been retired from active use and are held for sale are stated at the lower of their net book value and net realisable value and are shown separately in the financial statements.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 3. Significant accounting policies (Continued)

#### e. Fixed assets and depreciation (Continued)

ix. Leasehold land and building thereon is amortised over the period of lease. The lease period of land, acquired by the Bank from Brihanmumbai Municipal Corporation ('BMC') on which the Bank has a building has expired in year 2004. The Bank's solicitor has advised that, based on the current policy on lease renewals of the Government of Maharashtra, the lease/sublease for the bank's premises is expected to be renewed for a period of 30 years on usual term and conditions. Accordingly, the Bank has amortised the leasehold land and building for 30 years.

#### f. Lease transactions:

Lease of assets under which all the risks and benefits of ownership are effectively retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term.

#### g. Income recognition

- i Revenue is recognised in accordance with the requirements of AS-9 'Revenue Recognition'. Interest income is recognised in the Profit and Loss Account on an accrual basis, except in the case of interest on non-performing assets which is recognised on receipt basis as per income recognition and asset classification norms of RBI and in accordance with AS 9.
- ii. Fee and commission income is recognised on an accrual basis. Commission income on guarantees and acceptances are recognised over the life of the contract.

#### h. Staff benefits

- i. The Bank pays gratuity to employees who retire or resign after a minimum prescribed period of continuous service. For employees who have joined the Bank on or before 31 December 2015, the Bank's Gratuity Scheme provides benefits to employees which are generally higher than those under the Payment of Gratuity Act, 1972. For employees joining on or after 1 January 2016, gratuity payment is as per the provisions of the Payment of Gratuity Act, 1972. The Bank makes contributions to a separate gratuity fund on a monthly basis subject to adjustments based on actuarial valuation. This fund is recognised by the Income-tax authorities and administered by a trust. The Gratuity Scheme is treated as a defined benefit plan and provision for gratuity expenses are made based on an independent actuarial valuation conducted by a qualified actuary at year-end as per method prescribed in AS 15, Employee benefits (revised).
- ii. The Bank contributes 12% of basic salary as employer's contribution towards Provident Fund which is administered by a trust. This Provident Fund is classified as a defined benefit plan under AS 15, Employee benefits (revised) as the same is created with a guaranteed return linked with that under Employees Provident Fund ('EPF') Scheme, 1952. The trust has the option of retaining an appropriate amount out of the amount earned, in a separate account (Surplus account) to finance future shortfalls, if any, after paying out an amount equal to or greater than the guaranteed rate of return. During the year the actuary has estimated the present value obligation (PVO) of the future guaranteed rate(s) of interest as per the guidance from the Institute of Actuaries of India in this regard. The shortfall if any of the PVO and the fair value of surplus account is reflected in the Profit and Loss Account for the year.
- iii. Provision for long service awards are made based on independent actuarial valuation conducted by a qualified actuary at year-end as per method prescribed in AS 15. Employee benefits (revised).
- iv. Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the financial year are treated as short term benefits. The Bank measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.
- v. Eligible employees of the Bank have been granted stock awards under various plans of equity shares of Deutsche Bank AG. As per the various plans, these stock awards vest in installments (tranches) over multi year periods. During the year, the Bank has charged an amount pertaining to these under the head "Payments to and provisions for employees" as compensation cost.
- vi. Actuarial gains/losses are immediately taken to the Profit and Loss Account.

### i. Taxation

- Income tax expense comprises the current tax (i.e. amount of tax for the year, determined in accordance with the Income Tax Act, 1961 and the
  rules framed there under) and the deferred tax charge or credit comprises the tax effects of timing differences between accounting income and
  taxable income for the year.
- ii. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantially enacted at the Balance Sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future. However, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is virtual certainty of realisation of such assets.
- iii. Current tax assets and Current tax liabilities are off-set as the Bank has a legal right to set off the amounts representing taxes on income levied by the same governing taxation laws and the Bank intends to settle the amounts on a net basis. Deferred tax assets and deferred tax liabilities are off-set as the Bank has a legal right to set off the assets and liabilities and the amounts are related to the taxes on income levied by the same governing taxation laws.
- iv. Deferred tax assets are reviewed at each Balance Sheet date and appropriately adjusted to reflect the amount that is reasonably/virtually certain to be realised.

### j. Provisions, contingent liabilities and contingent assets

- i. The Bank creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for contingent liability is made when there is a possible obligation or a present obligation that may but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.
- ii. Provisions are reviewed at each Balance-Sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.
- iii. Contingent assets are not recognised or disclosed in the financial statements.

#### k. Debit Card Reward Points

The Bank estimates the probable redemption of debit card reward points based on an independent actuarial valuation conducted by a qualified actuary at year-end. Provision for the said reward points is then made based on the actuarial valuation report as furnished by the actuary.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

#### 4. Notes to financial statements

#### a. Capital adequacy ratio

The Bank is subject to the Basel III capital adequacy guidelines stipulated by RBI with effect from April 1, 2013. The guidelines provide a transition schedule for Basel III implementation till March 31, 2019.

The capital adequacy ratio computed under Basel III is given below:

|       |  | 31 March 2018 | 31 March 2017 |
|-------|--|---------------|---------------|
| i)    | Common Equity Tier 1 capital ratio   | 14.63%        | 14.73%        |
| ii)   | Tier 1 capital ratio   | 14.63%        | 14.73%        |
| iii)  | Tier 2 capital ratio   | 0.59%         | 0.65%         |
| iv)   | Total Capital ratio (CRAR)   | 15.22%        | 15.38%        |
| v)    | Percentage of the shareholding of the Government of India in public sector banks | NA            | NA            |
| vi)   | Amount of equity capital raised  | _             | _             |
| vii)  | Amount of Additional Tier 1 capital raised; of which                             |               |               |
|       | PNCPS:   | _             | _             |
|       | PDI:   | _             | _             |
| viii) | Amount of Tier 2 capital raised; of which  |               |               |
|       | Debt capital instrument:   | -             | -             |
|       | Preference Share Capital Instruments: [Perpetual Cumulative Preference           |               |               |
|       | Shares (PCPS) / Redeemable Non-Cumulative Preference Shares (RNCPS) /            |               |               |
|       | Redeemable Cumulative Preference Shares (RCPS)]                                  | _             | _             |

#### Capital and risk weighted assets:

(In Rs. '000)

|                                     |               | '             |
|-------------------------------------|---------------|---------------|
|                                     | 31 March 2018 | 31 March 2017 |
| Common Equity Tier 1 (CET1) capital | 110,622,442   | 98,882,018    |
| Tier 1 capital                      | 110,622,442   | 98,882,018    |
| Tier 2 capital                      | 4,474,339     | 4,337,815     |
| Total capital                       | 115,096,781   | 103,219,833   |
| Total risk weighted assets          | 756,084,860   | 671,171,700   |
|                                     |               |               |

### b. Investments

(In Rs. '000)

|        |   |               | •             |
|--------|---|---------------|---------------|
|        |   | 31 March 2018 | 31 March 2017 |
| (1) Va | alue of Investments   |               |               |
| (i)    | Gross Value of Investments  |               |               |
|        | (a) In India  | 190,864,332   | 141,171,649   |
|        | (b) Outside India   | _             | -             |
| (ii)   | ) Provisions for Depreciation   |               |               |
|        | (a) In India  | (652,804)     | (428,040)     |
|        | (b) Outside India   | _             | -             |
| (iii   | i) Net Value of Investments   |               |               |
|        | (a) In India  | 190,211,528   | 140,743,609   |
|        | (b) Outside India   | _             | -             |
| (2) Mo | ovement of provisions held towards depreciation on investments.       |               |               |
| (i)    | Opening balance (as on 1 April)                                       | 428,040       | 381,389       |
| (ii)   | ) Add: Provisions made during the year                                | 224,764       | 46,65         |
| (iii   | i) Less: Write-off/ (write-back) of excess provisions during the year | -             | -             |
| (iv    | v) Closing balance (as on 31 March)                                   | 652,804       | 428,040       |
|        |   |               |               |

Investments – Government securities (Schedule 8.1) include:

- 1) Government securities amounting to Rs. 19,750,000 thousand representing face value (Previous year: Rs. 22,350,000 thousand) are collateral holdings parked with Clearing Corporation of India Limited ('CCIL') for Securities segment and Collateralised Borrowing and Lending Obligation ('CBLO') segment.
- Government securities amounting to Rs. 6,390,840 thousand representing face value (Previous year Rs. Nil) are reported under Liquidity Adjustment Facility ('LAF') with RBI.
- Government securities amounting to Rs. 13,350,000 thousand representing face value (Previous year: Rs. 13,350,000 thousand) are deposited with RBI in Intra Day Liquidity ('IDL') for availing Real Time Gross Settlement ('RTGS').
- 4) Government securities amounting to Rs. 25,500,000 thousand representing face value (Previous year Rs. 22,900,000 thousand) are held with RBI under Section 11(2)(b) of the Banking Regulation Act, 1949.
- 5) Government securities amounting to Rs. Nil representing face value (Previous year Rs. 1,966,700) are given under repurchase transactions.

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# Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- c. Details of repo / reverse repo deals done during the year (in face value terms):

(In Rs. '000)

| 31 March 2   | 018                         | Minimum<br>outstanding<br>during the year | Maximum outstanding during the year | Daily average<br>outstanding<br>during the year | As on<br>31 March 2018 |
|--------------|-----------------------------|---|-------------------------------------|---|------------------------|
| Securities s | old under repos             |   |                                     |   |                        |
| (i)          | Government securities       | -   | 13,394,000                          | 314,659   | _                      |
| (ii)         | Corporate debt Securities   | _   | _                                   | _   | -                      |
| Securities p | urchased under reverse repo |   |                                     |   |                        |
| (i)          | Government securities       | 10,539,400                                | 150,646,900                         | 63,567,403                                      | 12,190,000             |
| (ii)         | Corporate debt Securities   | _   | _                                   | _   | _                      |

The above figures exclude Repo & Reverse Repo transactions under LAF and Marginal Standing Facility (MSF) done with RBI.

(In Rs. '000)

| 31 March 2017                           | Minimum<br>outstanding<br>during the year | Maximum outstanding during the year | Daily average<br>outstanding<br>during the year | As on<br>31 March 2017 |
|---|---|-------------------------------------|---|------------------------|
| Securities sold under repos             |   |                                     |   |                        |
| (i) Government securities               | _   | 8,002,000                           | 257,171   | 1,966,700              |
| (ii) Corporate debt Securities          | _   | _                                   | _   | -                      |
| Securities purchased under reverse repo |   |                                     |   |                        |
| (i) Government securities               | 2,000,000                                 | 132,742,300                         | 64,483,712                                      | 55,703,400             |
| (ii) Corporate debt Securities          | _   | 6,114,000                           | 2,294,844                                       | _                      |

The above figures exclude Repo & Reverse Repo transactions under LAF and Marginal Standing Facility (MSF) done with RBI.

### d. Issuer composition of non statutory liquidity ratio investments

(In Rs. '000)

| lssuer<br>31 March 2018             | Amount     | Extent of private | Extent of 'below investment | Extent of<br>'unrated' | Extent of<br>'unlisted' |
|-------------------------------------|------------|-------------------|-----------------------------|------------------------|-------------------------|
| 01 March 2010                       |            | placement         | grade'<br>securities        | securities             | securities              |
| Public sector undertakings          | _          | _                 | _                           | _                      | _                       |
| Financial Institutions(FIs)         | 4,362,712  | _                 | _                           | _                      | _                       |
| Banks                               | _          | _                 | _                           | _                      | _                       |
| Private Corporate                   | 13,398,500 | 9,803,878         | _                           |                        | 1,440,994               |
| Subsidiaries / Joint Ventures       | · · -      | -                 | _                           | _                      | _                       |
| Others (including SC/RC)            | 339,514    | 339,514           | _                           | 339,514                | 339,514                 |
| Provision held towards depreciation | (405,514)  | (405,514)         | _                           | (339,514)              | (339,514)               |
| Total                               | 17,695,212 | 9,737,878         |                             |                        | 1,440,994               |

Amounts reported under the above columns are not mutually exclusive.

(In Rs. '000)

| Issuer<br>31 March 2017             | Amount     | Extent of<br>private<br>placement | Extent of 'below<br>investment<br>grade'<br>securities | Extent of<br>'unrated'<br>securities | Extent of<br>'unlisted'<br>securities |
|-------------------------------------|------------|-----------------------------------|--|--------------------------------------|---------------------------------------|
| Public sector undertakings          | 2,503,436  | _                                 | _  | _                                    | _                                     |
| Financial Institutions(FIs)         | 8,096,398  | _                                 | _  | _                                    | _                                     |
| Banks                               | _          | _                                 | _  | _                                    | _                                     |
| Private Corporate                   | 1,638,994  | 1,638,994                         | _  |                                      | 225,994                               |
| Subsidiaries / Joint Ventures       | _          | _                                 | _  | _                                    | . –                                   |
| Others (including SC/RC)            | 356,376    | 356,376                           | _  | 356,376                              | 356,376                               |
| Provision held towards depreciation | (428,040)  | (428,040)                         | _  | (356,376)                            | (359,376)                             |
| Total                               | 12,167,164 | 1,567,330                         | _  | _                                    | 222,994                               |

Amounts reported under the above columns are not mutually exclusive.

### e. Movement in non-performing non-SLR investments

|                            | 31 March 2018 | 31 March 2017 |
|----------------------------|---------------|---------------|
| Opening Balance            | 66,000        | 3,000         |
| Addition during the year   | _             | 63,000        |
| Reductions during the year | _             | -             |
| Closing Balance            | 66,000        | 66,000        |
| Total Provisions held      | 66,000        | 3,184         |

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- f. Sale and Transfers to/from HTM category

During the year, the Bank has not sold /transferred securities to/from HTM category (Previous year Rs Nil).

#### g. Derivatives

i Details of outstanding interest rate swap agreements

(In Rs. '000)

|      |  | 31 March 2018 | 31 March 2017 |
|------|--|---------------|---------------|
| 1.   | The Notional principal of swap agreements                                | 3,862,677,045 | 1,824,917,026 |
| 2.   | Losses which would be incurred if counterparties failed to fulfill their |               |               |
|      | obligations under the agreements   | 11,755,163    | 7,272,92      |
| 3.   | Collateral required by the bank upon entering into swaps                 | Nil           | N             |
| 4.   | Concentration of credit risk arising from the Swaps %                    |               |               |
|      | - Banks  | 96.23%        | 93.76%        |
|      | - Others   | 3.77%         | 6.24%         |
| Tota | I  | 100.00%       | 100.00%       |
| 5.   | The fair value of the swap book  | 419,197       | 268,80        |
|      |  |               |               |

Nature and terms of interest rate swaps

(In Rs. '000)

|                               |                                 | <b>31 March 201</b> 8 | 31 March 2017 |
|-------------------------------|---------------------------------|-----------------------|---------------|
| Trading - MIBOR*              | Pay Fixed - Receive Floating    | 1,322,959,031         | 357,856,238   |
| Trading - MIBOR*              | Pay Floating - Receive Fixed    | 1,489,765,710         | 329,749,340   |
| Trading - MIFOR **            | Pay Fixed - Receive Floating    | 293,000,000           | 257,715,984   |
| Trading - MIFOR **            | Pay Floating - Receive Fixed    | 120,691,000           | 139,729,770   |
| Trading - INBMK ***           | Pay Fixed - Receive Floating    | 14,250,000            | 21,980,000    |
| Trading - INBMK ***           | Pay Floating - Receive Fixed    | 13,000,000            | 15,000,000    |
| Trading - Others (Incl LIBOR) | Pay Fixed - Receive Floating    | 291,468,658           | 325,952,823   |
| Trading - Others (Incl LIBOR) | Pay Floating - Receive Fixed    | 287,086,368           | 329,663,706   |
| Trading- LIBOR                | Pay Floating - Receive Floating | 30,456,278            | 47,269,165    |
| Total                         |                                 | 3,862,677,045         | 1,824,917,026 |

<sup>\*</sup> Mumbai Interbank Offer Rate

### ii Exchange Traded Interest Rate Derivatives

(In Rs. '000)

|       |  |               | •             |
|-------|--|---------------|---------------|
|       |  | 31 March 2018 | 31 March 2017 |
| (i)   | Notional principal amount of exchange traded interest rate derivatives undertaken  |               |               |
|       | during the year (instrument-wise)*   |               |               |
|       | a) 10 year Government Security Notional Bond                                       | 14,504,862    | 16,844,637    |
| (ii)  | Notional principal amount of exchange traded interest rate derivatives outstanding | _             | -             |
|       | b) 10 year Government Security Notional Bond                                       | _             | _             |
| (iii) | Notional principal amount of exchange traded interest rate derivatives outstanding |               |               |
|       | and not "highly effective"   | _             | _             |
| (iv)  | Mark-to-market value of exchange traded interest rate derivatives outstanding and  |               |               |
|       | not "highly effective"   | _             | _             |

<sup>\*</sup> Includes both purchase and sale.

### iii Disclosures on risk exposure in Derivatives

#### **Qualitative Disclosures**

The Bank undertakes transactions in derivative products in accordance with the extant guidelines issued by the RBI. The broad risk Management framework covering the Bank's derivative business is covered in the below paragraphs.

The Bank undertakes transactions in derivative products either in the role of a user or as market maker.

The risk governance framework at the Bank including for derivatives is designed according to a three lines of defence (3LoD) operating model in order to ensure clear accountabilities for and a comprehensive, but non-duplicative, coverage of all risk management activities across the Bank.

The Bank requires strict independence between its 3LoD in order to avoid conflicts of interest by an appropriate separation of functions and responsibilities. The Bank requires all lines of defence to establish an effective and efficient internal governance structure with well-defined roles and responsibilities.

Risk Management Council (RMC) has been established to oversee credit risk, market risk and operational risk related matters for DB India, to provide a platform for integrated risk management in line with local regulatory requirements and Bank's 3LoD.

<sup>\*\*</sup> Mumbai Interbank Forward Offer Rate

<sup>\*\*\*</sup> India Benchmark

<sup>■</sup> There were no rupee forward rate agreements (FRA's) outstanding as at 31 March 2018 and 31 March 2017.

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#### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 4. Notes to financial statements (Continued)

#### g. Derivatives (Continued)

iii Disclosures on risk exposure in Derivatives (Continued)

Limits are allocated to specific business lines, trading portfolio groups and geographical regions.

Amongst the most important quantitative tools and metrics currently used to measure, manage and report market risk are Value-at-Risk (VaR) and Stress Testing. The Group acknowledges the limitations in the VaR methodology by supplementing the VaR limits with other position and sensitivity limit structures, as well as with stress testing, on a consolidated basis.

To reduce derivatives related credit risk, the Bank regularly seeks the execution of master agreements (such as the International Swap Dealers Association contract) with clients.

The Bank uses Comprehensive Approach for collateral valuation.

For credit exposure measurement purposes, as the replacement values of the portfolios fluctuate with movements in market rates and with changes in the transactions in the portfolios, the Bank also estimates the potential future replacement costs of the portfolios over their lifetimes.

#### Hedging

The Bank manages its risk from derivatives activity on a portfolio basis. Specific hedges undertaken, if any, are ring fenced from the transactions undertaken for trading/market making purposes and held in a separate designated portfolio for easy identification and control.

### Accounting, Valuation & Provisioning

Accounting & Provisioning

Refer para 3(c) of Notes to financial statements.

Valuation

All instruments in derivatives portfolio are valued on the basis of a common methodology, consistent with generally accepted practices. The valuation takes into consideration all relevant market factors (e.g. prices, interest rates, currency exchange rates, volatility, liquidity etc.). The accuracy and integrity of the market prices are verified independently of trading personnel.

All linear Over The Counter (OTC) instruments are valued on a discounted cash flow basis, i.e. all future cash flows (receipts and payments) are discounted to their present value using mid market data. Market prices are obtained from established and reliable information services.

OTC option instruments are valued using proprietary option models. In case of foreign currency-rupee options, the volatility used for valuation is as given by FEDAI.

In case market prices do not accurately represent the fair value that would actually be realized for a position or portfolio, valuation adjustments such as market risk close-out costs, large position liquidity adjustments are made to arrive at the appropriate fair value. These adjustments may be calculated on a portfolio basis and are reported together with, or as a part of the carrying value of the positions being valued, thus reducing trading assets or increasing trading liabilities.

### Quantitative Disclosures

| Sr. |  | 31 Mar                   | ch 2018                      | 31 Mar                   | ch 2017                      |
|-----|--|--------------------------|------------------------------|--------------------------|------------------------------|
| No. |  | Currency<br>Derivatives* | Interest Rate<br>Derivatives | Currency<br>Derivatives* | Interest Rate<br>Derivatives |
| 1.  | Derivatives (Notional Principal Amounts)       |                          |                              |                          |                              |
|     | a) For hedging                                 | _                        | _                            | -                        | _                            |
|     | b) For Trading                                 | 5,738,349,796            | 3,862,677,045                | 5,321,243,396            | 1,824,917,026                |
| 2.  | Marked to Market Positions (net)               |                          |                              |                          |                              |
|     | a) Asset (+)                                   | 37,293,003               | 11,755,163                   | 107,898,045              | 7,272,925                    |
|     | b) Liability (–)                               | (35,726,670)             | (11,335,966)                 | (114,316,692)            | (7,004,125)                  |
| 3.  | Credit Exposure #                              | 178,181,891              | 43,460,607                   | 236,679,547              | 24,119,723                   |
| 4.  | Likely impact of one percentage change         |                          |                              |                          |                              |
|     | in interest rates (100 * PV01)                 |                          |                              |                          |                              |
|     | a) On hedging                                  | _                        | _                            | -                        | _                            |
|     | b) On Trading                                  | 2,457,590                | 756,408                      | 2,823,842                | 2,758,587                    |
| 5.  | Maximum of 100*PV01 observed during the year @ |                          |                              |                          |                              |
|     | a) On hedging                                  | -                        | -                            | 5,466                    | _                            |
|     | b) On Trading                                  | 2,813,680                | 4,025,094                    | 2,897,548                | 2,838,836                    |
| 6.  | Minimum of 100*PV01 observed during the year @ |                          |                              |                          |                              |
|     | a) On hedging                                  | -                        | -                            | _                        | -                            |
|     | b) On Trading                                  | 2,413,108                | 583,211                      | 702,240                  | 271,828                      |

<sup>#</sup> Based on Current Exposure Method prescribed vide RBI master circular on Exposure norms.

<sup>@</sup> Maximum & Minimum of PV01 as disclosed above is based on daily risk data

<sup>\*</sup> Includes foreign exchange contracts

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

# 4. Notes to financial statements (Continued)

### h. Asset Quality

i Non-Performing Assets (NPAs):

(In Rs. '000)

| Move  | ement i | n NPAs (funded)  | 31 March 2018 | 31 March 2017 |
|-------|---------|--|---------------|---------------|
| (i)   | Net     | NPAs to Net Advances (%)                                   | 0.78%         | 0.93%         |
| (ii)  | Mov     | ement of Gross NPAs  |               |               |
|       | a)      | Opening balance  | 9,947,728     | 1,991,244     |
|       | b)      | Additions during the year                                  | 3,841,361     | 9,686,485     |
|       | c)      | Reductions during the year                                 | (3,555,929)   | (1,730,001)   |
|       | d)      | Closing Balance  | 10,233,160    | 9,947,728     |
| (iii) | Mov     | ement of Net NPAs  |               |               |
|       | a)      | Opening balance  | 3,276,886     | 1,104,723     |
|       | b)      | Additions during the year                                  | 2,429,128     | 3,533,494     |
|       | c)      | Reductions during the year                                 | (2,656,853)   | (1,361,331)   |
|       | d)      | Closing Balance  | 3,049,161     | 3,276,886     |
| (iv)  | Mov     | ement of Provisions for NPAs                               |               |               |
|       | (excl   | luding provisions on standard assets)                      |               |               |
|       | a)      | Opening balance  | 6,670,842     | 886,521       |
|       | b)      | Provisions made during the year                            | 1,412,233     | 6,152,991     |
|       | c)      | Write off/ write back of excess provisions during the year | (899,076)     | (368,670)     |
|       | d)      | Closing Balance  | 7,183,999     | 6,670,842     |

ii Particulars of Accounts Restructured (financial year ended 31 March 2018)

| SI Type of Restruct   | uring →                       |               | Unde                  | er CDR I      | Mechan | ism    |               |                       | der SM        |      |       |               |                       | Others        | i    |       |               |                       | Total         |      |         |
|---|-------------------------------|---------------|-----------------------|---------------|--------|--------|---------------|-----------------------|---------------|------|-------|---------------|-----------------------|---------------|------|-------|---------------|-----------------------|---------------|------|---------|
| Asset Classification  | $\rightarrow$                 | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss   | Total  | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total   |
| Details   | 1                             |               |                       |               |        |        |               |                       |               |      |       |               |                       |               |      |       |               |                       |               |      |         |
| 1 Restructured Accounts as on   | No. of borrowers              | _             | _                     | 1             | _      | 1      | _             | _                     | _             | -    | -     | _             | -                     | 1             | -    | 1     | -             | -                     | 2             |      | 2       |
| April 1 of the FY (opening figures)   | Amount outstanding            | _             | _                     | 210,000       | - 2    | 10,000 | _             | -                     | -             |      | _     | _             | -                     | 4             | _    | 4     | _             | -                     | 210,004       | 2    | 210,004 |
|   | Provision thereon             | _             | -                     | 210,000       | - 2    | 10,000 | _             | -                     | _             | _    | -     | _             | -                     | 4             | _    | 4     | -             | -                     | 210,004       | - 2  | 10,004  |
| 2 Fresh restructuring during the year   | No. of<br>borrowers<br>Amount | _             | _                     | -             | -      | -      | _             | _                     | _             | _    | _     | 1             | _                     | _             | _    | 1     | 1             | _                     | _             |      | 1       |
|   | outstanding Provision         | _             | _                     | _             | _      |        | _             | _                     |               |      | _     | 1,862         | _                     | _             |      | 1,862 | 1,862         |                       | _             |      | 1,862   |
| _   | thereon                       | -             | _                     | _             | -      | _      | _             | _                     | _             | -    | -     | _             | -                     | -             | -    | -     | _             | -                     | -             |      |         |
| 3 Upgradations to restructured  | No. of<br>borrowers           | _             | _                     | -             | -      | -      | _             | -                     | -             | -    | -     | _             | _                     | -             | -    | -     | _             | _                     | -             |      |         |
| standard category<br>during the FY  | Amount<br>outstanding         | -             | -                     | -             | -      | _      | _             | _                     | _             | -    | -     | _             | -                     | -             | _    | -     | _             | -                     | -             |      |         |
|   | Provision thereon             | -             | -                     | -             | -      | -      | _             | -                     | -             | -    | -     | -             | -                     | -             | -    | -     | _             | -                     | -             |      | _       |
| 4 Restructured<br>standard advances<br>which cease to   | No. of<br>borrowers           | -             | -                     | -             | -      | -      | -             | -                     | -             | -    | -     | -             | -                     | -             | -    | -     | -             | -                     | -             | -    | -       |
| attract higher<br>provisioning and/or<br>additional risk  | Amount outstanding            | -             | -                     | -             | -      | -      | -             | -                     | -             | -    | -     | -             | -                     | -             | -    | -     | -             | -                     | -             | -    | -       |
| weight at the end<br>of the FY and hence<br>need not be shown<br>as restructured<br>standard advances<br>at the beginning of<br>the next FY | Provision<br>thereon          | -             | -                     | -             | -      | -      | _             | -                     | -             | -    | -     | -             | -                     | -             | -    | -     | -             | -                     | -             | -    | -       |
| 5 Downgradations of restructured  | No. of borrowers              | _             | _                     | _             | _      | _      | _             | _                     | _             | _    | _     | _             | _                     | _             | _    | _     | _             | _                     | _             | _    | _       |
| accounts during<br>the FY   | Amount outstanding            | _             | -                     | _             | -      | _      | _             | _                     | _             | _    | _     | _             | _                     | _             | _    | _     | -             | _                     | _             |      | _       |
|   | Provision<br>thereon          | _             | _                     | _             | _      | _      | _             | _                     | _             | _    | _     | _             | _                     | _             | _    | _     | _             | _                     | _             |      |         |

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- h. Asset Quality (Continued)
  - Particulars of Accounts Restructured (financial year ended 31 March 2018) (Continued)

(In Rs. '000)

| SI Type of Restruct                     | uring →              |               | Unde                  | r CDR I       | Mecha | nism    |               |                       | nder SM<br>cturing l |      |       |               |                       | Others        | i    |       |               |                       | Total         |      |         |
|---|----------------------|---------------|-----------------------|---------------|-------|---------|---------------|-----------------------|----------------------|------|-------|---------------|-----------------------|---------------|------|-------|---------------|-----------------------|---------------|------|---------|
| Asset Classification                    | $\rightarrow$        | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss  | Total   | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful        | Loss | Total | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total   |
| Details                                 | <b></b>              |               |                       |               |       |         |               |                       |                      |      |       |               |                       |               |      |       |               |                       |               |      |         |
| 6 Write-offs (net of recovery/reversal) | No. of borrowers     | _             | _                     | _             | _     | _       | _             | _                     | _                    | _    | _     | _             | _                     | (1)           | _    | (1)   | _             | _                     | (1)           | ) –  | (1)     |
| of restructured accounts during         | Amount outstanding   |               |                       |               |       |         |               |                       |                      |      |       |               |                       | (4)           |      | (4)   |               |                       | (4)           |      | (4)     |
| the FY                                  | Provision            | _             | _                     | _             | _     | _       | _             | _                     | _                    | -    | -     | _             | _                     | (4)           | _    | (4)   | _             | _                     | (4            | , –  | (4)     |
|   | thereon              | -             | -                     | -             | -     | -       | -             | -                     | _                    | -    | -     | _             | -                     | (4)           | -    | (4)   | _             | -                     | (4            | ) –  | (4)     |
| 7 Restructured<br>Accounts as on        | No. of borrowers     | -             | -                     | 1             | _     | 1       | _             | _                     | _                    | _    | _     | 1             | _                     | -             | _    | 1     | 1             | _                     | 1             | ı -  | 2       |
| March 31 of the FY                      | Amount               |               |                       |               |       |         |               |                       |                      |      |       |               |                       |               |      |       |               |                       |               |      |         |
| (closing figures)                       | outstanding          | -             | -                     | 210,000       | -     | 210,000 | -             | -                     | -                    | -    | -     | 1,862         | _                     | -             | -    | 1,862 | 1,862         | -                     | 210,000       | ) –  | 211,862 |
|   | Provision<br>thereon | -             | -                     | 210,000       | -     | 210,000 | _             | _                     | -                    | _    | -     | -             | _                     | _             | -    | -     | _             | _                     | 210,000       | ) -  | 210,000 |

Figures under Sr no. 6 (Doubtful - Amount outstanding) includes amount recovered from restructured accounts amounting to Rs. 4 thousand

Figures under Sr no. 6 (Doubtful - Provision thereon) includes reversal of provision on restructured accounts amounting to Rs. 4 thousand

ii Particulars of Accounts Restructured (financial year ended 31 March 2017)

| SI Type of Restruc  | turing →   |               | Unde                  | er CDR I                | Mechai        | nism                    |               | Under SME Debt<br>Restructuring Mechanism |               |               | Others        |               | Others                |               |               |                      | Total           |                       |                         |               | •                       |
|---|--|---------------|-----------------------|-------------------------|---------------|-------------------------|---------------|---|---------------|---------------|---------------|---------------|-----------------------|---------------|---------------|----------------------|-----------------|-----------------------|-------------------------|---------------|-------------------------|
| Asset Classification  | 1→   | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful           | Loss          | Total                   | Stand-<br>ard | Sub-<br>Stand-<br>ard                     | Doubt-<br>ful | Loss          | Total         | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss          | Total                | Stand-<br>ard S | Sub-<br>stand-<br>ard | Doubt-<br>ful           | Loss          | Total                   |
| Detail  | s↓   |               |                       |                         |               |                         |               |   |               |               |               |               |                       |               |               |                      |                 |                       |                         |               |                         |
| Restructured     Accounts as on     April 1 of the FY     (opening figures)   | No. of<br>borrowers<br>Amount<br>outstanding<br>Provision<br>thereon | -             | <u>-</u><br>-         | <u>-</u><br>-           | <u>-</u><br>- | <u>-</u><br>-           | -             | -   | <u>-</u><br>- | <u>-</u><br>- | <u>-</u><br>- | -             | -                     | <b>168</b>    | <u>-</u><br>- | <b>2 168</b> 168     | -               | -<br>-                | <b>168</b>              | <u>-</u><br>- | <b>2 168</b> 168        |
| Fresh restructuring during the year   | No. of<br>borrowers<br>Amount<br>outstanding<br>Provision<br>thereon | -             | -<br>-                | 1<br>210,000<br>210,000 |               | 1<br>210,000<br>210,000 | -<br>-        | -<br>-<br>-                               | -<br>-        | -<br>-        | -<br>-<br>-   | -<br>-        | -<br>-<br>-           | -<br>-        | <u>-</u><br>- | -<br>-               | -<br>-          |                       | 1<br>210,000<br>210,000 |               | 1<br>210,000<br>210,000 |
| Upgradations to<br>restructured<br>standard category<br>during the FY   | No. of<br>borrowers<br>Amount<br>outstanding<br>Provision<br>thereon | -<br>-        | <u>-</u><br>-         | <u>-</u><br>-           | <br><br>      | <u>-</u><br>-           | -<br>-        | <u>-</u><br>-                             | <u>-</u><br>- | <br><br>      | <u>-</u><br>- | -<br>-        |                       | <u>-</u><br>- | <u>-</u>      | <u>-</u><br>-        | -               | <br><br>              |                         | <u>-</u><br>- | <u>-</u><br>-           |
| Restructured     standard advances     which cease to     attract higher     provisioning and/or     additional risk                        | No. of<br>borrowers<br>Amount<br>outstanding                         | -             | -                     | -                       | -             | -                       | -             | -   | -             | -             | -             | -             | -                     | -             | -             | -                    | -               | -                     | -                       | -             | -                       |
| weight at the end of<br>the FY and hence<br>need not be shown<br>as restructured<br>standard advances<br>at the beginning<br>of the next FY | Provision<br>thereon   | -             | -                     | -                       | -             | -                       | _             | -   | -             | -             | -             | -             | -                     | -             | -             | -                    | -               | -                     | -                       | -             | -                       |
| 5 Downgradations<br>of restructured<br>accounts during<br>the FY  | No. of<br>borrowers<br>Amount<br>outstanding<br>Provision<br>thereon | -<br>-        | <u>-</u><br>-         | -<br>-                  | <u>-</u><br>- | <br><br>                | -             | -<br>-<br>-                               | -<br>-<br>-   | <u>-</u><br>- | <u>-</u><br>- | -             | -<br>-<br>-           | -<br>-        | -<br>-<br>-   | <u>-</u><br><u>-</u> | -               | _<br>                 | -<br>-<br>-             |               |                         |

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# Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- h. Asset Quality (Continued)
  - ii Particulars of Accounts Restructured (financial year ended 31 March 2017) (Continued)

(In Rs. '000)

| SI<br>No | , i                                   | uring →              |               | Unde                  | er CDR I      | Mecha | nism    |               |                       | nder SMI      |      |   |               |                       | Others        |      |       |               |                       | Total         |      |         |
|----------|---------------------------------------|----------------------|---------------|-----------------------|---------------|-------|---------|---------------|-----------------------|---------------|------|---|---------------|-----------------------|---------------|------|-------|---------------|-----------------------|---------------|------|---------|
| 140      | Asset Classification                  | <b>→</b>             | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss  | Total   | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss |   | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total | Stand-<br>ard | Sub-<br>Stand-<br>ard | Doubt-<br>ful | Loss | Total   |
|          | Details ↓                             |                      |               |                       |               |       |         |               |                       |               |      |   |               |                       |               |      |       |               |                       |               |      |         |
| 6        | Write-offs (net of recovery/reversal) | No. of<br>borrowers  | _             | _                     | _             | _     | _       | _             | _                     | -             | _    | _ | _             | _                     | (1)           | _    | (1)   | _             | _                     | (1)           | _    | (1)     |
|          | restructured accounts during the FY   | Amount outstanding   | _             | _                     | _             | _     | _       | _             | _                     | -             | _    | _ | -             | _                     | (164)         | _    | (164) | _             | _                     | (164)         | _    | (164)   |
|          |                                       | Provision thereon    | -             | _                     | -             | -     | -       | -             | _                     | -             | _    | _ | -             | _                     | (164)         | _    | (164) | -             | _                     | (164)         | -    | (164)   |
| 7        | Restructured<br>Accounts as on        | No. of borrowers     | _             | _                     | 1             | _     | 1       | _             | _                     | _             | _    | _ | _             | _                     | 1             | _    | 1     | _             | _                     | 2             | _    | 2       |
|          | March 31 of<br>the FY                 | Amount outstanding   | -             | -                     | 210,000       | _     | 210,000 | _             | -                     | -             | _    | _ | -             | -                     | 4             | _    | 4     | -             | -                     | 210,004       | -    | 210,004 |
|          | (closing figures)                     | Provision<br>thereon | -             | -                     | 210,000       | _     | 210,000 | -             | -                     | -             | -    | - | -             | -                     | 4             | -    | 4     | -             | -                     | 210,004       | -    | 210,004 |

Figures under Sr no. 6 (Doubtful - Amount outstanding) includes amount recovered from restructured accounts amounting to Rs. 160 thousand

 $Figures \ under Sr \ no.\ 6\ (Doubtful - Provision\ thereon)\ includes\ reversal\ of\ provision\ on\ restructured\ accounts\ amounting\ to\ Rs.\ 160\ thousand$ 

- iii Divergence in Asset Classification and Provisioning for NPAs (ref DBR.BP.BC.No. 63/21.04.018/2016-17 dated April 18, 2017)
  - There was no divergence observed by the RBI for the financial year 2016-17 in respect of the Bank's asset classification and provisioning under the extant prudential norms on Income Recognition, Asset Classification and Provisioning.
- iv Details of financial assets sold to Securitisation Companies (SC) / Reconstruction companies (RC) for Asset Reconstruction :
  - The Bank has not sold any financial assets to SC/RC for Asset Reconstruction during the year ended March 31, 2018 and March 31, 2017.
- v Book value and ageing of investments held in security receipts.

(In Rs. '000)

|   | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Backed by NPAs sold by the bank as underlying<br>Backed by NPAs sold by other banks/financial institution/non-banking financial | -             | -             |
| companies as underlying   | 339,514       | 356,376       |
| Total   | 339,514       | 356,376       |

Provision held on above investments is Rs. 339,514 thousand (Previous year Rs. 356,376 thousand).

(In Rs. '000)

|      | 31 March 2018  | SRs issued<br>within past<br>5 years | SRs issued more<br>than 5 years ago<br>but within past<br>8 years | SRs issued more<br>than 8 years ago |
|------|--|--------------------------------------|---|-------------------------------------|
| (i)  | Book value of SRs backed by NPAs sold by the bank as underlying  | _                                    | _   | -                                   |
|      | Provision held against (i)                                       | _                                    | _   | -                                   |
| (ii) | Book value of SRs backed by NPAs sold by other banks / financial |                                      |   |                                     |
|      | institutions / non- banking financial companies as underlying    | _                                    | _   | 339,514                             |
|      | Provision held against (ii)                                      | _                                    | _   | 339,514                             |
|      | Total (i) + (ii)   | _                                    | _   | 339,514                             |

|      | 31 March 2017  | SRs issued<br>within past<br>5 years | SRs issued more<br>than 5 years ago<br>but within past<br>8 years | SRs issued more than 8 years ago |
|------|--|--------------------------------------|---|----------------------------------|
| (i)  | Book value of SRs backed by NPAs sold by the bank as underlying  | _                                    | _   | -                                |
|      | Provision held against (i)                                       | _                                    | _   | -                                |
| (ii) | Book value of SRs backed by NPAs sold by other banks / financial |                                      |   |                                  |
|      | institutions / non-banking financial companies as underlying     | _                                    | _   | 356,376                          |
|      | Provision held against (ii)                                      | -                                    | _   | 356,376                          |
|      | Total (i) + (ii)   | -                                    | _   | 356,376                          |

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

#### 4. Notes to financial statements (Continued)

#### h. Asset Quality (Continued)

vi Provision for standard assets

Other liabilities and provisions - Others (Schedule 5.5) includes

(In Rs. '000)

|                               | 31 March 2018 | 31 March 2017 |
|-------------------------------|---------------|---------------|
| Provisions on Standard Assets | 2,921,171     | 2,745,269     |

vii Details of non-performing financial assets purchased / sold:

The Bank has not purchased/sold any non performing financial assets from/to bank during the year ended March 31, 2018 and March 31, 2017.

viii Flexible Structuring of Existing Loans:

The Bank has not done Flexible Structuring of Existing Loans during the year ended March 31, 2018 and March 31, 2017.

ix Strategic Debt Restructuring Scheme (SDR) (accounts which are currently under the stand-still period):

(In Rs. '000)

| Year ended                            | No. of accounts<br>where SDR has<br>been invoked | Amount outstanding  Amount outstanding  respect to accounts where conversion of debt to equity is pending  Amount outstanding respect to accounts where conversion of debt to equity has taken pla |                   |                           | respect to accounts where conversion of debt to |                           | unts where<br>of debt to |
|---------------------------------------|--|--|-------------------|---------------------------|---|---------------------------|--------------------------|
|                                       |  | Classified as standard   | Classified as NPA | Classified as<br>standard | Classified as<br>NPA                            | Classified as<br>standard | Classified as<br>NPA     |
| <b>31 March 2018</b><br>31 March 2017 | 1<br>-   | 749,531<br>–   | <b>-</b><br>-     | <b>-</b>                  | 1   | 749,531*<br>-             | <b>-</b><br>-            |

<sup>\*</sup> of which Rs. 329,884 thousand of loans where conversion to equity has taken place.

x Change in Ownership outside SDR Scheme (accounts which are currently under the stand-still period):

There are no accounts where the Bank has decided to affect the change of ownership outside SDR Scheme during the year ended March 31, 2018 and March 31, 2017.

xi Change in Ownership of Projects Under Implementation (accounts which are currently under the stand-still period):

There are no project loan accounts where a Bank has decided to effect change in ownership during the year ended March 31, 2018 and March 31, 2017.

xii Scheme for Sustainable Structuring of Stressed Assets (S4A):

There are no accounts where S4A had applied during the year ended March 31, 2018 and March 31, 2017.

### i. Business Ratios

| Year ended   | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Interest income as a percentage of working funds\$     | 5.96%         | 7.03%         |
| Non-interest income as a percentage of working funds\$ | 1.23%         | 1.58%         |
| Operating profit as a percentage of working funds \$   | 2.47%         | 3.35%         |
| Return on assets #                                     | 1.14%         | 1.39%         |
| Business per employee (in Rs. 000's) *@                | 480,506       | 410,286       |
| Profit per employee (in Rs. 000's) *                   | 5,081         | 5,508         |

<sup>\$</sup> Working funds to be reckoned as average of total assets (excluding accumulated losses, if any) as reported to RBI in Form X under Section 27 of the Banking Regulation Act, 1949, during the 12 months of the financial year.

### j. Asset Liability Management

Maturity pattern of certain items of assets and liabilities (financial year ended 31 March 2018)

| Maturity Bucket*                | Deposits    | Advances    | Investments | Borrowings  | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities |
|---------------------------------|-------------|-------------|-------------|-------------|-------------------------------|------------------------------------|
| Day –1#                         | _           | _           | _           | _           | _                             | _                                  |
| 2-7 Days                        | 85,854,634  | 33,719,458  | 99,456,239  | 16,758,660  | 17,819,581                    | 3,528,206                          |
| 8-14 Days                       | 6,912,230   | 23,541,071  | 5,718,059   | 12,276,250  | 15,704,787                    | 9,776,250                          |
| 15-30 Days                      | 24,591,359  | 61,058,822  | 4,009,412   | 10,331,750  | 25,710,803                    | 9,776,250                          |
| 31 Days and upto 2 months       | 22,266,068  | 31,244,800  | 4,016,369   | 2,020,188   | 2,169,219                     | 2,020,188                          |
| Over 2 months and upto 3 months | 27,096,670  | 17,369,599  | 2,987,307   | 15,775,375  | 2,577,512                     | 14,664,375                         |
| Over 3 Months and upto 6 months | 33,856,511  | 29,241,994  | 5,304,563   | 21,111,000  | 2,009,659                     | - · · · -                          |
| Over 6 Months and upto 1 year   | 40,028,357  | 8,736,489   | 6,762,679   | 17,810,375  | _                             | 10,768,825                         |
| Over 1 Year and upto 3 years    | 206,384,441 | 89,658,406  | 40,007,637  | 3,000,000   | _                             | 18,674,193                         |
| Over 3 Year and upto 5 years    | 26,594,097  | 24,784,009  | 9,505,803   | 8,500,000   | _                             | - · · · -                          |
| Over 5 years                    | -           | 73,119,915  | 12,443,460  | _           | 2,210,045                     | 2,965,473                          |
| Total                           | 473,584,367 | 392,474,563 | 190,211,528 | 107,583,598 | 68,201,606                    | 72,173,760                         |

<sup>\*</sup> Maturity bucket has been revised based on RBI guideline dated March 23, 2016

<sup>#</sup> Return on Assets would be with reference to average working funds (i.e. total of assets excluding accumulated losses, if any).

<sup>@</sup> For the purpose of computation of business per employee (deposits plus advances) interbank deposits are excluded.

<sup>\*</sup> Productivity ratios are based on year end employee numbers.

<sup>#</sup> Day 1 being a banking holiday amounts are being shown in 2-7 Days s bucket.

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# Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

# 4. Notes to financial statements (Continued)

### j. Asset Liability Management (Continued)

Maturity pattern of certain items of assets and liabilities (financial year ended 31 March 2017)

(In Rs. '000)

| Maturity Bucket*                | Deposits    | Advances    | Investments | Borrowings | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities |
|---------------------------------|-------------|-------------|-------------|------------|-------------------------------|------------------------------------|
| Day – 1                         | 30,080,019  | 12,874,433  | 55,934,846  | 708,417    | 6,469,676                     | 4,277,303                          |
| 2-7 Days                        | 33,462,311  | 9,544,193   | 6,572,257   | 5,192,452  | 21,739,406                    | 3,242,500                          |
| 8-14 Days                       | 19,598,633  | 28,696,368  | 4,608,088   | 3,242,500  | 19,799,744                    | 3,242,500                          |
| 15-30 Days                      | 21,148,751  | 29,633,670  | 11,151,428  | 10,283,000 | 15,053,382                    | 9,727,500                          |
| 31 Days and upto 2 months       | 42,203,113  | 23,777,733  | 5,438,911   | 6,485,000  | 4,048,706                     | 6,485,000                          |
| Over 2 months and upto 3 months | 19,825,414  | 26,450,480  | 7,081,400   | 30,838,500 | 4,858,221                     | 9,727,500                          |
| Over 3 Months and upto 6 months | 16,462,983  | 31,856,955  | 3,115,324   | 4,909,000  | 1,302,822                     | 3,242,500                          |
| Over 6 Months and upto 1 year   | 13,428,983  | 27,275,797  | 4,706,209   | 13,333,000 | 133,264                       | _                                  |
| Over 1 Year and upto 3 years    | 176,048,994 | 79,872,509  | 31,813,448  | 12,873,500 | _                             | 24,355,751                         |
| Over 3 Year and upto 5 years    | 16,459,881  | 19,713,622  | 4,538,553   | 8,500,000  | 166,164                       | _                                  |
| Over 5 years                    | _           | 61,220,875  | 5,783,145   | _          | 1,510,393                     | 2,292,469                          |
| Total                           | 388,719,082 | 350,916,635 | 140,743,609 | 96,365,369 | 75,081,778                    | 66,593,023                         |

<sup>\*</sup> Maturity bucket has been revised based on RBI guideline dated March 23, 2016

Classification of assets and liabilities under different maturity buckets are compiled by Management based on guidelines issued by the RBI and are based on the same estimates and assumptions as used by the Bank for compiling returns to be submitted to the RBI

### k. Exposures

Exposure to Real Estate Sector

| Cate | Category        |                      | 31 March 2018  | 31 March 201 |           |
|------|-----------------|----------------------|--|--------------|-----------|
| a)   | Direct exposure |                      |  |              |           |
|      | (i)             | Res                  | sidential Mortgages –  |              |           |
|      |                 | (a)                  | Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented [includes an amount of Rs 220,700 thousand (Previous year Rs 275,273 thousand) pertaining to individual housing loans eligible for priority sector advances]  | 12,577,979   | 16,596,09 |
|      |                 | (b)                  | Other lendings secured by mortgage on residential property   | 78,913,184   | 63,132,3  |
|      | (ii)            | Con                  | nmercial Real Estate (CRE)* –  | 18,196,096   | 18,321,17 |
|      |                 | reta<br>buil<br>hote | ding secured by mortgages on commercial real estates (office buildings, ill space, multi-purpose commercial premises, multi-family residential dings, multi-tenanted commercial premises, industrial or warehouse space, els, land acquisition, development and construction, etc.). Exposure would binclude non-fund based (NFB) limits |              |           |
|      | (iii)           |                      | er exposure (lendings secured by commercial property not falling under<br>E definition)  | 28,442,924   | 21,923,20 |
|      | (iv)            |                      | estments in Mortgage Backed Securities (MBS) and other securitized osures – Residential Commercial Real Estate   | -            |           |
| b)   | Indir           | ect E                | xposure  |              |           |
|      |                 |                      | d and non-fund based exposures on National Housing Bank (NHB) and  |              |           |
|      | Hous            | sing Fi              | nance Companies (HFCs).  | 23,298,796   | 14,999,12 |
|      |                 |                      |  |              |           |

<sup>\*</sup> Commercial Real Estate exposure has been computed and reported in accordance with RBI circular 'Guidelines on Classification of Exposures as Commercial Real Estate (CRE) Exposures' reference DBOD.BP.BC.No. 42 / 08.12.015 / 2009-10 dated September 9, 2009.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 4. Notes to financial statements (Continued)

#### k. Exposures (Continued)

ii Exposure to Capital Market

(In Rs. '000)

| Items  | 3  | 31 March 2018 | 31 March 201 |
|--------|--|---------------|--------------|
| (i)    | direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt  | 499,885       | 170,00       |
| (ii)   | advances against shares/bonds/debentures or other securities or on clean basis to individuals for investment in shares (including IPOs/ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds  | _             |              |
| (iii)  | advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security   | 91,964        | 20,4         |
| (iv)   | advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares/convertible bonds/convertible debentures/units of equity oriented mutual funds `does not fully cover the advances | _             |              |
| (v)    | secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers   | 9,482,000     | 9,483,3      |
| (vi)   | loans sanctioned to corporates against the security of shares / bonds/debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources   | _             | 1,890,3      |
| (vii)  | bridge loans to companies against expected equity flows/issues   | _             |              |
| (viii) | underwriting commitments taken up by the banks in respect of primary issue of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds   | _             |              |
| (ix)   | financing to stockbrokers for margin trading   | -             |              |
| (x)    | all exposures to Venture Capital Funds (both registered and unregistered)  | -             |              |
| (xi)   | irrevocable Payment Commitments issued by custodian banks in favour of stock exchanges   | 2,003,306     | 1,143,4      |
|        | Total  | 12,077,155    | 12,707,6     |

### iii Risk Category wise Country Exposure

(In Rs. '000)

|                      | 31 Ma         | 31 March 2017  |               |                |
|----------------------|---------------|----------------|---------------|----------------|
| Risk Category        | Exposure(net) | Provision held | Exposure(net) | Provision held |
| Insignificant        | 73,848,967    | 70,183         | 36,415,058    | 13,913         |
| Low                  | 4,120,219     | -              | 1,622,085     | -              |
| Moderately Low Risk  | 291,089       | -              | 869,398       | -              |
| Moderate             | 155,393       | -              | 44,504        | -              |
| Moderately High Risk | _             | _              | -             | -              |
| High                 | _             | _              | -             | -              |
| Very High            | _             | -              | _             | -              |
| Restricted           | _             | _              | -             | -              |
| Off-credit           | _             | -              | _             | -              |
| Total                | 78,415,668    | 70,183         | 38,951,045    | 13,913         |

#### iv Single and Group Borrower Exposures

The exposure ceiling for single borrower limit (SBL) and group borrower limit (GBL) is 15% and 40% of capital funds (i.e. Tier I & Tier II Capital) respectively, with an additional allowance of 5% and 10% of capital funds for infrastructure sector exposure. SBL is 25% of capital funds in respect of Oil companies who have been issued Oil Bonds (which do not have SLR status) by the Government of India.

RBI has permitted banks to enhance the credit exposure by an additional 5% of Capital funds, provided the Management approval has been obtained. During the year the Bank has not increased single borrower or group borrower exposure limit for any counterparty.

### v. Unsecured Advances

The bank does not have any advances secured by an intangible asset (Previous year Rs. Nil).

### I. Disclosure of Penalties Imposed by RBI

No penalties have been imposed on the bank during the year and previous year by the RBI under section 47A(1)(c) read with section 46(4)(i) of the Banking Regulation Act, 1949.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- m. Disclosure requirements as per Accounting Standards
  - i AS 15 Employee Benefits

Gratuity

Reconciliation of opening and closing balance of the present value of the defined benefit obligation for gratuity is given below.

(In Rs. '000)

|  |               | (III NS. 00   |
|--|---------------|---------------|
|  | 31 March 2018 | 31 March 2017 |
| Defined benefit obligation   | 1,148,560     | 1,124,791     |
| Fair value of plan assets  | 1,091,416     | 1,033,727     |
| Deficit/(Surplus)  | 57,144        | 91,064        |
| Changes in present value of defined benefits obligations                 |               |               |
| Opening Balance  | 1,124,791     | 984,119       |
| Current service cost   | 125,722       | 119,212       |
| nterest cost   | 76,147        | 71,728        |
| Benefits paid  | (104,589)     | (129,057)     |
| Actuarial (gain)/loss recognised during the year                         | (73,511)      | 78,789        |
| Closing Balance  | 1,148,560     | 1,124,791     |
| Changes in fair value of plan assets                                     |               |               |
| Opening Balance  | 1,033,727     | 942,077       |
| Expected return on plan assets   | 82,460        | 74,418        |
| Contributions by the Bank  | 98,624        | 105,354       |
| Benefits paid  | (104,589)     | (129,057)     |
| Actuarial gain/(loss) recognised during the year                         | (18,806)      | 40,935        |
| Closing Balance  | 1,091,416     | 1,033,727     |
| Total expense recognised in the Profit and Loss Account in schedule 16.1 |               |               |
| Current service cost   | 125,722       | 119,212       |
| Interest cost  | 76,147        | 71,728        |
| Expected return on plan assets   | (82,460)      | (74,418)      |
| Net actuarial (gain)/loss recognised during the year                     | (54,705)      | 37,854        |
| Expense recognised in the Profit and Loss Account                        | 64,704        | 154,376       |
| Actual return on plan assets   | 63,654        | 115,353       |
| Key Assumptions  |               |               |
| Salary Escalation  | 10.00%        | 10.00%        |
| Discountrate   | 7.60%         | 7.10%         |
| Expected rate of return on plan assets                                   | 8.00%         | 8.00%         |
| Attrition rate - 0 to 5 years of service                                 | 20.00%        | 20.00%        |
| Attrition rate - 6 to 10 years of service                                | 15.00%        | 15.00%        |
| Attrition rate - above 10 years of service                               | 5.00%         | 5.00%         |

Gratuity Investment Pattern is as follows:

| - · · · · <b>,</b> · · · · · · · · · · · · · · · · · · ·  |               |               |
|---|---------------|---------------|
|   | 31 March 2018 | 31 March 2017 |
| Government of India Securities (Central and State)  | 23.66%        | 21.74%        |
| Corporate Bonds (Including Public Sector Bonds)   | 51.49%        | 58.79%        |
| Equity shares of listed companies   | 15.87%        | -             |
| Cash & Cash equivalents (including other current assets)  | 8.88%         | 18.30%        |
| Others (including fixed deposit & special deposits) (including assets under scheme of Insurance | 0.10%         | 1.17%         |
| Total   | 100.00%       | 100.00%       |

Experience adjustments are as follows:

(In Rs. '000

|  |               |               |                    |               | (In Rs. '000) |
|--|---------------|---------------|--------------------|---------------|---------------|
|  |               | Foi           | r the financial ye | ar ended      |               |
|  | 31 March 2018 | 31 March 2017 | 31 March 2016      | 31 March 2015 | 31 March 2014 |
| Defined Benefit Obligation                             | 1,148,560     | 1,124,791     | 984,119            | 886,191       | 683,148       |
| Funded Assets  | 1,091,416     | 1,033,727     | 942,077            | 893,284       | 788,774       |
| Deficit/ (Surplus)                                     | 57,144        | 91,064        | 42,042             | (7,093)       | (105,626)     |
| Experience Gain/(Loss) adjustments on plan liabilities | 15,207        | (9,914)       | (37,370)           | (60,165)      | (34,990)      |
| Experience Gain/(Loss) adjustments on plan assets      | (18,806)      | 40,935        | (2,381)            | 62,013        | (8,284)       |
| Actuarial Gain/(Loss) due to change of assumptions     | 58,304        | (68,875)      | (8,738)            | (99,873)      | 29,068        |

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- Disclosure requirements as per Accounting Standards (Continued)
  - AS 15 Employee Benefits (Continued)

#### **Provident fund**

The guidance note on AS-15, Employee Benefits, states that employer established provident funds, where interest is guaranteed are to be considered as defined benefit plans and the liability has to be valued. The Bank has charged Rs. 211,005 thousand (Previous year: Rs 223,626 thousand) to the Profit and Loss Account towards provident fund expenses.

|                 | 31 March 2018              | 31 March 2017                             |
|-----------------|----------------------------|---|
| Key Assumptions |                            |   |
| Discount rate   | 7.60%                      | 7.10%                                     |
| Expected return | 8.55% for all future years | 8.75% for the first yea<br>8.6% thereafte |

#### Long-Term Award

The Bank has charged Rs. 10,743 thousand (Previous year: Rs 8,874 thousand) to the Profit and Loss Account towards Long term award expenses.

AS 17- Segment reporting:

'Segment Reporting' prescribed by the AS 17 and in accordance with the guidelines issued by the RBI are given below:

| Business<br>Segments                | Global<br>Markets | Commercial<br>Banking | Retail<br>Banking | Others      | Total       |
|-------------------------------------|-------------------|-----------------------|-------------------|-------------|-------------|
| •                                   | F                 | or the year ende      | _                 | 8           |             |
| Revenue                             | 5,028,077         | 29,154,532            | 15,369,471        | 7,610,736   | 57,162,816  |
| Less: Inter-segment revenue         | (5,970,329)       | 1,602,113             | (2,233,196)       | 6,601,412   | _           |
| Income from operations              | 10,998,406        | 27,552,419            | 17,602,667        | 1,009,324   | 57,162,816  |
| Results                             | 2,307,506         | 7,715,690             | 1,443,808         | 5,163,926   | 16,630,930  |
| Unallocated Expenses                |                   |                       |                   |             | _           |
| Operating Profit before tax         |                   |                       |                   |             | 16,630,930  |
| Income Tax and Deferred Tax         |                   |                       |                   |             | (7,530,568) |
| Extraordinary profit/Loss (pre-tax) |                   |                       |                   |             | -           |
| Net Profit after tax                |                   |                       |                   |             | 9,100,362   |
| Other Information                   |                   |                       |                   |             |             |
| Segment Assets                      | 147,483,661       | 407,743,536           | 213,697,617       | 3,820,436   | 772,745,250 |
| Unallocated Assets                  |                   |                       |                   |             | 11,494,768  |
| Total Assets                        |                   |                       |                   |             | 784,240,018 |
| Segment Liabilities                 | 63,446,995        | 441,002,507           | 154,012,568       | 125,777,948 | 784,240,018 |
| Unallocated Liabilities             |                   |                       |                   |             | -           |
| Total Liabilities                   |                   |                       |                   |             | 784,240,018 |
| Capital expenditure                 | 4,329             | 4,497                 | 24,038            | 198,800     | 231,664     |
| Depreciation                        | 59,128            | 145,251               | 92,798            | _           | 297,177     |

| (In | Rs. | (000 |
|-----|-----|------|
|     | T-4 | _    |

|                                     |                   |                       |                   |             | (III KS. 000) |
|-------------------------------------|-------------------|-----------------------|-------------------|-------------|---------------|
| Business<br>Segments                | Global<br>Markets | Commercial<br>Banking | Retail<br>Banking | Others      | Total         |
|                                     | F                 | or the year ended     | d 31 March 2017   |             |               |
| Revenue                             | 6,530,663         | 33,680,589            | 13,198,621        | 7,816,757   | 61,226,630    |
| Less: Inter-segment revenue         | (4,489,623)       | (364,418)             | (2,149,472)       | 7,003,513   | -             |
| Income from operations              | 11,020,286        | 34,045,007            | 15,348,093        | 813,244     | 61,226,630    |
| Results                             | 846,764           | 10,067,566            | 1,820,770         | 6,642,394   | 19,377,494    |
| Unallocated Expenses                |                   |                       |                   |             | _             |
| Operating Profit before tax         |                   |                       |                   |             | 19,377,494    |
| Income Tax and Deferred Tax         |                   |                       |                   |             | (9,512,135)   |
| Extraordinary profit/Loss (pre-tax) |                   |                       |                   |             | _             |
| Net Profit after tax                |                   |                       |                   |             | 9,865,359     |
| Other Information                   |                   |                       |                   |             |               |
| Segment Assets                      | 175,469,255       | 389,170,355           | 181,269,039       | 4,334,237   | 750,242,886   |
| Unallocated Assets                  |                   |                       |                   |             | 10,442,182    |
| Total Assets                        |                   |                       |                   |             | 760,685,068   |
| Segment Liabilities                 | 142,512,089       | 348,730,582           | 143,817,362       | 125,625,035 | 760,685,068   |
| Unallocated Liabilities             |                   |                       |                   |             | _             |
| Total Liabilities                   |                   |                       |                   |             | _             |
| Capital expenditure                 | 1,838             | 7,877                 | 53,568            | 241,531     | 304,814       |
| Depreciation                        | 51,972            | 160,557               | 72,380            | -           | 284,909       |
|                                     |                   |                       |                   |             |               |

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#### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 4. Notes to financial statements (Continued)

#### m. Disclosure requirements as per Accounting Standards (Continued)

ii AS 17 – Segment Reporting (Continued)

The Bank has classified its business groups into following segments:

- Global Markets
- Commercial banking
- Retail banking
- Others

The Bank's operations predominantly comprise of its business encompassing Global Markets, Commercial banking services and Retail banking. Global Markets activities encompass trading in forex, derivatives, corporate bonds, government securities, placement of corporate debt in the market and also offering such products to the Bank's corporate and institutional customers.

Commercial banking encompasses transaction banking services, catering to working capital requirement of corporate customers and custodial and wealth management services. Principal products offered include loans, deposits, custodial services, trade services, cash management services and wealth management services.

Retail banking activities encompasses raising of deposits from retail customers and catering to loan requirements of such customers. Principal products offered include personal loan, housing loan and business loan, deposits and advisory services.

Others in segment revenue mainly includes parabanking income and revenue earned on account of the notional capital charge and notional cost of fixed asset usage charged to other segments based on internal funds transfer pricing policy of the Bank.

Liquidity Pool Management activities previously included within our business segments are centrally managed by Treasury and are included in Others and subsequently allocated to business segments.

Segment result is net of expenses both directly attributed as well as allocated costs from internal service providers supporting the respective business groups.

Assets employed by a segment or assets that are directly attributable to that segment are included in segment assets.

Others in segment assets mainly includes fixed assets, security deposits and pre-paid expenses, the related charge of which are included in the respective segments either as directly attributable or allocated on a reasonable basis.

Liabilities that result from operations of a segment are included in segment liabilities.

Others in segment liabilities mainly include capital & reserves and surplus, the related notional charges of which are included under the respective segment.

The Bank renders its services within one geographical segment and has no offices or operations outside India.

i AS 18 - Related party disclosures

Related party disclosures as required by AS 18 - 'Related Party Disclosures' and in accordance with the guidelines issued by the RBI are given below:-

#### Relationships during the year

#### i. Head office

Deutsche Bank AG and its branches

### ii. Associate

Comfund Consulting Limited

### iii. Other related parties of Deutsche Bank Group where common control exists at group level

DBOI Global Services Private Limited, Deutsche Asset Management (India) Private Limited, Deutsche CIB Centre Private Limited, Deutsche Equities India Private Limited, Deutsche India Holdings Private Limited, Deutsche Investments India Private Limited, Deutsche Investor Services Private Limited, Deutsche Securities (India) Private Limited, Deutsche Trustee Services (India) Private Limited,

RREEF India Advisors Private Limited, DB Global Technology, Inc., DB Group Services (EURO), DB International (Asia) Limited, DB USA Core Corporation, db x-trackers MSCI Emerging Markets Index UCITS ETF, DBOI Global Services (UK) Limited, Deutsche Alternative Asset Management (Global) Limited, Deutsche Asset Management Group Limited, Deutsche Bank (China) Co.- Ltd., Deutsche Bank (Malaysia) Berhad, Deutsche Bank (Mauritius) Limited, Deutsche Bank (Suisse) SA, Deutsche Bank Europe GmbH, Deutsche Bank International Trust Co. Limited, OOO "Deutsche Bank" Moscow, Deutsche Bank National Trust Company, Deutsche Bank Nederland N.V., Deutsche Bank Polska Spólka Akcyjna, Deutsche Bank Polska Spólka Akcyjna (merged per 31.01.2014), Deutsche Bank S.A. - Banco Alemão, Deutsche Bank Società per Azioni, Deutsche Bank Securities Inc., Deutsche Bank Trust Company Americas, Deutsche Bank-Sociedad Anónima Española, Deutsche India Equity Fund, Deutsche Securities Korea Co., Deutsche Securities Mauritius Limited, Deutsche Trustees Malaysia Berhad, Deutsche Asset Management S.A., Essential Capital Consortium B.V., EVAF B-Frost Finland Properties Oy, Global Commercial Microfinance Consortium II B.V., OOO "Deutsche Bank TechCentre", Public joint-stock company "Deutsche Bank DBU", Deutsche Nederland N.V., DB UK Bank Limited, German American Capital Corporation, Sal. Oppenheim jr. & Cie. Luxembourg S.A., Deutsche Securities Asia Limited- Singapore Branch, Deutsche Bank México- S.A.- Institución de Banca Múltiple, Deutsche New Zealand Limited, Deutsche Bank International Limited, Deutsche Bank Americas Holding Corp., Deutsche Bank Securities Limited, Deutsche Asset Management (Japan) Limited, Deutsche Bank Luxembourg S.A., Deutsche Securities Inc., Deutsche Asset & Wealth Management Investment GmbH, Deutsche Bank S.A., Deutsche Asset Management International GmbH, DWS Holding & Service GmbH, Deutsche Bank Privat- und Geschäftskunden Aktiengesellschaft, DB Fund Services LLC, Gemini Technology Services Inc., DB Servicios México- S.A. de C.V., Deutsche Investment Management Americas Inc., Deutsche AM Service Company, Deutsche AM Distributors - Inc., RREEF Management L.L.C., Deutsche Asset Management (Korea) Company Limited, Deutsche International Corporate Services (Ireland) Limited, Deutsche Asset Management (Hong Kong) Limited, Deutsche Group Services Pty Limited, Finanza & Futuro Banca SpA, Deutsche Securities Menkul Degerler A.S., DB Services Americas- Inc., DB Investment Partners- Inc., Deutsche Trust Company Limited Japan, DEUTSCHE BANK A.S., DB Service Centre Limited, Deutsche Securities (Proprietary) Limited, DB HR Solutions GmbH, Deutsche IT License GmbH, DB Energy Trading LLC, Deutsche Knowledge Services Pte. Ltd.- Manila Branch, Deutsche Asset Management (UK) Limited, MortgageIT- Inc., DB Consorzio S. Cons. a r. I., Deutsche CIB Centre Private Limited- Birmingham Branch, DB Global Technology SRL, DEUKONA Versicherungs-Vermittlungs-GmbH, Deutsche Asia Pacific Holdings Pte Ltd, DB Investment Services GmbH, Deutsche Bank Trust Company, National Association, Deutsche Alternative Asset Management (UK) Limited, RREEF Investment GmbH, DB Private Equity GmbH, DB (Belgium) Finance S.A./N.V.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- m. Disclosure requirements as per Accounting Standards (Continued)
  - iii AS 18 Related party disclosures (Continued)
    - iv. Key management personnel

In accordance with the RBI circular DBR.BP.BC No.23/21.04.018/2015-16 dated 1 July 2015, only the Chief Executive Officer of the Bank, falls under the category of key management personnel, hence no disclosures pertaining to him are provided.

Chief Executive Officer of the Bank: Mr. Ravneet Singh Gill

v. Transactions with the related parties in the ordinary course of business (Current year figures are shown in bold. Previous year's figures are shown in italics):

(In Rs. '000)

| Items/Related Party                         | Head Office<br>(as per<br>ownership<br>or control) | Subsidiaries/<br>Associates/<br>Joint<br>Venture | Other Related<br>Parties in<br>Deutsche<br>Bank Group | Key<br>Management<br>Personnel | Relatives<br>of Key<br>Management<br>Personnel | Total                                |
|---|--|--|---|--------------------------------|--|--------------------------------------|
| Sale of fixed assets                        |  |  | <b>-</b>  |                                |  | <b>-</b>                             |
| Purchase of fixed assets                    |  |  | 162   |                                |  | 162                                  |
| Interest paid                               |  |  | <b>687,141</b> 1,535,233                              |                                |  | <b>687,141</b> 1,535,233             |
| Interest received                           | <u>-</u>   | -  | <b>72,025</b><br>4,693                                | _                              | <u>-</u>                                       | <b>72,025</b> 4,693                  |
| Rendering of services – receipt             | <b>-</b>   | <b>-</b>   | <b>194,129</b> (25,641)                               | <b>-</b>                       | <b>-</b>                                       | <b>194,129</b> (25,641)              |
| Receiving of services – payment             | -  | -  | <b>859,642</b> 724,657                                | <u>-</u>                       | <u>-</u>                                       | <b>859,642</b> 724,657               |
| Management contracts                        | -  |  | <b>219,728</b> 81,031                                 | <u>-</u>                       | <u>-</u>                                       | <b>219,728</b><br>81,031             |
| Purchase of securities                      | -  |  | <b>103,638,775</b> 12,944,131                         | <u>-</u>                       | <u>-</u>                                       | <b>103,638,775</b> 12,944,131        |
| Sale of securities                          | <u>-</u>   | <u>-</u>   | <b>122,689,361</b> 16,377,451                         | <b>-</b>                       | <b>-</b>                                       | <b>122,689,361</b> <i>16,377,451</i> |
| Purchase/sale of foreign exchange contracts | <u>-</u>   | <u>-</u>   | <b>848,156,142</b><br>767,240,833                     | <b>-</b>                       | <b>-</b>                                       | <b>848,156,142</b> 767,240,833       |

Note: As per the guidance on compliance with the accounting standards by banks issued by the RBI on 1 July 2015, the Bank has not disclosed the details pertaining to the related party where there is only one entity / person in any category of related parties.

vi. Balances with related parties are as follows (Current year figures are shown in bold. Previous year's figures are shown in italics):

(In Rs. '000)

| Items/Related Party    | Head Office<br>(as per<br>ownership<br>or control) | Subsidiaries/<br>Associates/<br>Joint<br>Venture | Other Related<br>Parties in<br>Deutsche<br>Bank Group | Key<br>Management<br>Personnel | Relatives<br>of Key<br>Management<br>Personnel | Total      |
|------------------------|--|--|---|--------------------------------|--|------------|
| Borrowings             | _  | _  | _   | _                              | _  | _          |
|                        | _  | _  | 676,690   | _                              | _  | 676,690    |
| Deposits               | _  | _  | 14,545,803  | _                              | _  | 14,545,803 |
| •                      | -  | _  | 14,934,898  | _                              | -  | 14,934,898 |
| Advance                | _  | _  | 510,121   | _                              | _  | 510,121    |
|                        | _  | _  | 18,471  | _                              | -  | 18,471     |
| Balances with Banks    | _  | _  | 8,673,516   | _                              | _  | 8,673,516  |
|                        | _  | _  | 488   | _                              | _  | 488        |
| Non-funded commitments | _  | _  | 67,983,881  | _                              | _  | 67,983,881 |
|                        | <b>-</b> -   |  | 9,309,570   | _                              | _  | 9,309,570  |
| Other Assets           | _  | _  | 743,783   | _                              | _  | 743,783    |
|                        | -  | -  | 566,009   | _                              | _  | 566,009    |
| Other Liabilities      | _  | _  | 873,156   | _                              | _  | 873,156    |
|                        | _  | _  | 990,068   | _                              | _  | 990,068    |

Note: As per the guidance on compliance with the accounting standards by banks issued by the RBI on 1 July 2015, the Bank has not disclosed the details pertaining to the related party where there is only one entity / person in any category of related parties.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- m. Disclosure requirements as per Accounting Standards (Continued)
  - iii AS 18 Related party disclosures (Continued)
    - vii. Details of maximum balances outstanding with related parties during financial year ended 31 March 2018. (Current year figures are shown in bold. Previous year's figures are shown in italics):

(In Rs. '000)

| Items/Related Party    | Head Office<br>(as per<br>ownership<br>or control) | Subsidiaries/<br>Associates/<br>Joint<br>Venture | Other Related<br>Parties in<br>Deutsche<br>Bank Group | Key<br>Management<br>Personnel | Relatives<br>of Key<br>Management<br>Personnel | Total      |
|------------------------|--|--|---|--------------------------------|--|------------|
| Borrowings             | -  | _  | 32,960,341  | -                              | -  | 32,960,341 |
|                        | _  | _  | 4,461,972   | _                              | _  | 4,461,972  |
| Deposits               | _  | _  | 42,207,822  | _                              | _  | 42,207,822 |
|                        | _  | _  | 36,376,681  | _                              | _  | 36,376,681 |
| Advances               | _  | _  | 1,138,964   | _                              | _  | 1,138,964  |
|                        | _  | _  | 27,136  | _                              | _  | 27,136     |
| Balances with Banks    | _  | _  | 17,362,607  | _                              | _  | 17,362,607 |
|                        | _  | _  | 41,142,670  | _                              | _  | 41,142,670 |
| Non-funded commitments | _  | _  | 86,624,670  | _                              | _  | 86,624,670 |
|                        | _  | _  | 26,414,434  | _                              | _  | 26,414,434 |
| Other Assets           | _  | _  | 1,012,317   | _                              | _  | 1,012,317  |
|                        | _  | _  | 1,170,095   | _                              | _  | 1,170,095  |
| Other Liabilities      | _  | _  | 1,208,681   | _                              | _  | 1,208,681  |
|                        | _  | _  | 1,197,295   | _                              | _  | 1,197,295  |

Maximum amounts outstanding for the current year have been computed based on daily balances outstanding.

Note: As per the guidance on compliance with the accounting standards by banks issued by the RBI on 1 July 2015, the Bank has not disclosed the details pertaining to the related party where there is only one entity / person in any category of related parties.

viii. The following are the material transactions between the Bank and its related parties for the year ended 31 March 2018. A specific related party transaction is disclosed as material wherever it exceeds 10% of all related party transactions in the current year in that category and if it does not conflict with the Bank's duties of customer confidentiality.

#### Rendering of services - receipt

Income from Deutsche Bank (Mauritius) Limited Rs. 77,067 thousand (Previous year: Rs. 71,285 thousand), DB International (Asia) Limited Rs. 61,636 thousand (Previous year: 70,983 thousand), Deutsche Investments India Private Limited Rs. 10,232 thousand (Previous year: Rs. 9,740 thousand), DBOI Global Services Private Limited Rs. 1,247 thousand (Previous year: Rs. 8,036 thousand), Deutsche Bank Trust Company Americas Rs. 37,323 thousand (Previous year: Rs. 204,735 thousand).

### Receiving of services - payment

Expenses for receiving services from Deutsche Bank Trust Company Americas Rs. 63,321 thousand (Previous year: Rs 136,373 thousand), DBOI Global Services Private Limited Rs 599,580 thousand (Previous year: Rs. 385,396 thousand), Deutsche Investor Services Private Limited Rs 155,990 thousand (Previous year: Rs. 157,349 thousand).

#### Management contracts

Receipt from Deutsche Equities India Private Limited Rs 135,434 thousand (Previous Year: Rs. 114,167 thousand), DBOI Global Services Private Limited Rs. 203,681 thousand (Previous year: Rs. 143,503 thousand), Deutsche Investments India Private Limited Rs. 64,436 thousand (Previous year: Rs. 54,967 thousand), Deutsche CIB Centre Private Limited Rs. 99,114 thousand (Previous year: Rs. 91,671 thousand), Deutsche Bank, Sociedad Anónima Española Rs. 246 thousand (Previous year Payment of: Rs. 10,989 thousand).

Payment to Deutsche Bank Securities Inc Rs. 16,321 thousand (Previous year: Rs. 10,121 thousand), DB USA Core Corporation Rs 154,658 thousand (Previous year: Rs. 70,911 thousand), DB Service Centre Limited Rs. 2,015 thousand (Previous year: Rs. 12,508 thousand), DB Group Services (EURO) Rs. 2,301 thousand (Previous year: Rs. 157,872 thousand), DB Global Technology, Inc. Rs. 90,595 thousand (Previous year: Rs. 29,945 thousand), Deutsche Group Services Pty Limited Rs. 29,382 thousand (Previous year: Rs. 42,493 thousand).

### Balance with Bank

Balance with Deutsche Bank Trust Company Americas Rs. 8,673,171 thousand (Previous year: Rs. Nil).

#### Other Assets

Receivable from Deutsche CIB Centre Private Limited Rs. 143,691 thousand (Previous year: Rs. 63,952 thousand), DBOI Global Services Private Limited Rs. 265,073 thousand (Previous year: Rs. 148,884 thousand), Deutsche Equities India Private Limited Rs. 130,448 thousand (Previous year: Rs. 166,315 thousand), Deutsche Bank Trust Company Americas Rs. 65,705 thousand (Previous year: Rs. 148,741 thousand), DB International (Asia) Limited Rs 117,525 thousand (Previous year: Rs. 1,102).

#### Other Liabilities

DBOI Global Services Private Limited Rs. 379,248 thousand (Previous year: Rs. 203,911 thousand), Deutsche Investor Services Private Limited Rs. 122,836 thousand (Previous year: Rs. 111,375 thousand), DB Group Services (EURO) Rs. 136,336 thousand (Previous year: Rs. 412,335 thousand).

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 4. Notes to financial statements (Continued)

### m. Disclosure requirements as per Accounting Standards (Continued)

### iv AS 22 - Accounting for taxes on income

Amount of provision made for income-tax during the year

(In Rs. '000)

| Provision for | 31 March 2018 | 31 March 2017 |
|---------------|---------------|---------------|
| Current tax*  | 8,401,755     | 9,168,891     |
| Deferred tax  | (871,187)     | 343,244       |

<sup>\*</sup> Includes tax provision for earlier years of Rs. 513 thousand (Previous year Rs. 868,201 thousand).

Deferred tax is accounted for on the basis of AS 22 - 'Accounting for Taxes on Income'.

Component of deferred tax assets and deferred tax liabilities are as under:

(In Rs. '000)

| Deferred tax asset / (Deferred tax liabilities)     | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Provision for bad and doubtful debts                | 3,497,865     | 2,740,539     |
| Depreciation on fixed assets                        | (54,302)      | (88,321)      |
| Provision for staff compensation and benefits       | 250,979       | 136,430       |
| Others  | 405,940       | 440,647       |
| Net Deferred tax asset / (Deferred tax Liabilities) | 4,100,482     | 3,229,295     |

#### v AS 19 – Leases - Operating leases

Disclosures as required by AS 19 - 'Leases' pertaining to leasing arrangement entered into by the Bank are given below:-

- Cancellable leasing arrangement for premises: Total lease rental of Rs. 433,419 thousand (Previous year: Rs. 287,541 thousand) has been included under Schedule 16.2.
- ii. Non-cancellable leasing arrangement for premises: Total lease rental of Rs. 196,813 thousand (Previous year: Rs. 275,227 thousand) has been included under Schedule 16.2.
- iii. Non-cancellable leasing arrangement for vehicles: Total lease rental of Rs. 28,728 thousand (Previous year: Rs 30,200 thousand) has been included under Schedule 16.12.

The future minimum lease payments under non-cancellable operating lease are as follows:

(In Rs. '000)

|   |               | <u>'</u>      |
|---|---------------|---------------|
|   | 31 March 2018 | 31 March 2017 |
| Not later than one year                           | 234,208       | 221,244       |
| Later than one year and not later than five years | 662,635       | 817,029       |
| Later than five years                             | _             | -             |

### vi Other accounting standards

i) AS 10 – Property, Plant and Equipment - Movement in carrying amount:

|  |   | (  |
|--|---|--|
|  | 31 March 2018   | 31 March 2017  |
| Premises   |   |  |
| Gross Carrying at Beginning of the year<br>Accumulated Depreciation at Beginning of the year   | 1,262,369<br>774,207                                    | 2,012,971<br>1,187,799                                 |
| Opening Carrying Amount Additions during the year Deductions (net) during the year Depreciation for the period Closing Carrying amount | 488,162<br>1,596<br>(100)<br>(107,368)<br>382,290       | 825,172<br>58,060<br>(283,009)<br>(112,061)<br>488,162 |
| Gross Carrying at end of the year<br>Accumulated Depreciation at end of the year   | 1,260,762<br>878,472                                    | 1,262,369<br>774,207                                   |
| Other Fixed Assets   |   |  |
| Gross Carrying at Beginning of the year<br>Accumulated Depreciation at Beginning of the year   | 1,719,557<br>1,152,481                                  | 1,980,427<br>1,465,668                                 |
| Opening Carrying Amount Additions during the year Deductions (net) during the year Depreciation for the period Closing Carrying amount | <b>567,076</b> 230,068 (1,927) (189,809) <b>605,408</b> | 514,759<br>246,754<br>(21,589)<br>(172,848)<br>567,076 |
| Gross Carrying at end of the year<br>Accumulated Depreciation at end of the year   | 1,896,807<br>1,291,399                                  | 1,719,557<br>1,152,481                                 |

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

#### 4. Notes to financial statements (Continued)

#### m. Disclosure requirements as per Accounting Standards (Continued)

- vi Other accounting standards (Continued)
  - ii) AS 26 Intangible assets included under Other fixed assets (including furniture and fixtures). It includes amount capitalized as software.

(In Rs. '000)

|  | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Cost as at 31 March of the preceding year    | 353,903       | 256,933       |
| Addition during the year                     | 191,835       | 176,395       |
| Deduction during the year                    | (1,002)       | (79,425)      |
| Accumulated depreciation to date             | (227,676)     | (176,981)     |
| Net Value as at 31 March of the current year | 317,060       | 176,922       |

iii) AS 28 – Impairment of Assets – During the year provision of Rs. Nil (Previous year Rs. Nil) with respect to impairment of Fixed Assets which has been included in Schedule 16.12.

#### n. Additional disclosures

i Provisions and Contingencies shown under the head Expenditure in Profit and Loss Account:

(In Rs. '000)

| 31 March 2018 | 31 March 2017  |
|---------------|--|
| 513,157       | 5,784,321  |
| 699,883       | (1,657)  |
| 175,902       | (738,257)  |
| 56,270        | (44,761)   |
| 304,464       | 159,927  |
| 224,764       | 46,651   |
| 1,018,248     | (331,281   |
|               | ,  |
| 8,401,755     | 9,168,891  |
| (871,187)     | 343,244  |
| 10,523,256    | 14,387,078   |
|               | 513,157<br>699,883<br>175,902<br>56,270<br>304,464<br>224,764<br>1,018,248<br>8,401,755<br>(871,187) |

Other Provisions (net) include provisions of Rs. 1,018,248 thousand (Previous year reversal of provision of Rs. 331,281 thousand) made on prudential basis on specific advances or exposures which are not NPAs.

The Bank has reviewed all its pending litigations and long term contracts, including derivative contracts, to assess material foreseeable losses. At the year-end adequate provision for material foreseeable losses on such long term contracts, including derivative contracts has been made in the books of accounts in accordance with its accounting policy on provisions and contingencies.

### ii Floating provision

(In Rs. '000)

|   | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Opening balance                               | 712,260       | 712,260       |
| Add: Floating provisions made during the year | _             | -             |
| Less: Draw down made during the year          | -             | -             |
| Closing balance                               | 712,260       | 712,260       |

### iii Drawdown on reserves

The Bank has drawn down investment reserve of Rs. 95,648 thousand during the year ended 31 March, 2018 (Previous year: Rs.19,852 thousand) as required by RBI circular DBR No BP.BC.6/21.04.141/2015-16 dated 1 July 2015.

### iv Customer complaints

|   |   | 31 March 2018 | 31 March 2017 |
|---|---|---------------|---------------|
| Α | Customer complaints   |               |               |
|   | (a) No. of complaints pending at the beginning of the year        | 282           | 175           |
|   | (b) No. of complaints received during the year                    | 6,121         | 7,23          |
|   | (c) No. of complaints redressed during the year                   | 6,219         | 7,12          |
|   | (d) No. of complaints pending at the end of the year              | 184           | 28            |
| В | Awards passed by the Banking Ombudsman                            |               |               |
|   | (a) No. of unimplemented awards at the beginning of the year      | _             |               |
|   | (b) No. of Awards passed by the Banking Ombudsman during the year | _             |               |
|   | (c) No. of Awards implemented during the year                     | _             |               |
|   | (d) No. of unimplemented Awards at the end of the Year            | _             |               |

### v Letter of comfort

The Bank has not issued any letter of comfort during the year ended March 31, 2018 and March 31, 2017.

vi Provisioning Coverage Ratio as at 31 March 2018 is 70.20% (Previous year 67.06%)

iv) No disclosures are required under AS 24 on Discontinuing Operations.

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

### 4. Notes to financial statements (Continued)

### n. Additional disclosures (Continued)

vii Bancassurance business

Fees / remuneration received in respect of bancassurance business during the year is as follows:

(In Rs. '000)

|   |               | ,             |
|---|---------------|---------------|
|   | 31 March 2018 | 31 March 2017 |
| For selling life insurance products     | 65,795        | 56,924        |
| For selling non life insurance products | 29,732        | 12,927        |
| For selling Mutual fund products        | 548,345       | 468,529       |
| For selling PMS products                | 120,933       | 72,084        |
| Others                                  | 10            | 3,293         |
| Total                                   | 764,815       | 613,757       |
|   |               |               |

### viii Concentration of Deposits, Advances, Exposures and NPAs

### i Concentration of Deposits

(In Rs. '000)

|   | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Total Deposits of twenty largest depositors                                       | 138,220,559   | 116,272,091   |
| Percentage of Deposits of twenty largest depositors to Total Deposits of the bank | 29.19%        | 29.91%        |

#### ii Concentration of Advances\*

(In Rs. '000)

| Total Advances to twenty largest borrowers 384,747,482                                  | 31 March 2018   | 31 March 2017         |
|---|---|-----------------------|
| Percentage of Advances to twenty largest borrowers to Total Advances of the bank 31.67% | Ivances to twenty largest borrowers as 384,747,482 age of Advances to twenty largest borrowers to Total Advances of the bank 31.67% | 445,956,628<br>35.58% |

<sup>\*</sup> Advances are computed as per definition of Credit Exposure including derivatives furnished in RBI's Master Circular on Exposure Norms.

### iii Concentration of Exposures\*\*

(In Rs. '000)

|   | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Total Exposure to twenty largest borrowers/customers                            | 384,747,482   | 445,956,628   |
| Percentage of Exposures to twenty largest borrowers/customers to Total Exposure |               |               |
| of the bank on borrowers/customers  | 31.20%        | 35.23%        |

<sup>\*\*</sup> Exposures are computed based on credit and investment exposure as prescribed in RBI's Master Circular on Exposure Norms.

#### iv Concentration of NPAs

(In Rs. '000)

|   | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Total Exposure to top four NPA accounts | 6,777,938     | 6,097,798     |

### ix Sector-wise Advances and NPAs

|   |  |                                  | 31 March 2    | 2018   |                                  | 31 March 20   | 017   |
|---|--|----------------------------------|---------------|--|----------------------------------|---------------|---|
|   | Sector/Sub-Sector *  | Outstanding<br>Total<br>Advances | Gross<br>NPAs | Percentage<br>of Gross<br>NPAs to<br>Total<br>Advances | Outstanding<br>Total<br>Advances | Gross<br>NPAs | Percentag<br>of Gros<br>NPAs t<br>Tota<br>Advance |
|   |  |                                  |               | in that sector   |                                  |               | in that secto                                     |
| Α | PRIORITY SECTOR  |                                  |               |  |                                  |               |   |
| 1 | Agriculture and allied activities                              | _                                | -             | _  | 820,000                          | _             |   |
| 2 | Advances to industries sector eligible as                      |                                  |               |  |                                  |               |   |
|   | priority sector lending, of which :                            | 95,351,083                       | 759,845       | 0.80%  | 97,828,058                       | 561,174       | 0.57  |
|   | Chemicals and Chemical Products                                | 10,271,871                       | 10,943        | 0.11%  | 16,024,401                       | 6,322         | 0.04  |
|   | Basic Metal and Metal Products                                 | 20,297,288                       | 40,590        | 0.20%  | 26,517,763                       | 9,908         | 0.04  |
|   | All Engineering<br>Vehicles, Vehicle Parts and                 | 21,428,833                       | 314,409       | 1.47%  | 14,326,436                       | 291,056       | 2.03  |
|   | Transport Equipments Petroleum, Coal Products and              | 9,736,589                        | 2,685         | 0.03%  | _                                | -             |   |
|   | Nuclear Fuels  | _                                | _             | _  | 16,963,791                       | _             |   |
| 3 | Services, of which :   | 40,567,680                       | 394,699       | 0.97%  | 24,405,446                       | 322,260       | 1.32  |
|   | Computer Software  | 11,972,571                       | 23,550        | 0.20%  | 11,543,836                       | 5,564         | 0.05  |
|   | Professional and Other Services Banking and finance other than | 7,693,454                        | 311,267       | 4.05%  | 7,286,273                        | 295,579       | 4.06  |
|   | NBFC and MFs   | 17,134,140                       | _             | _  | 3,496,091                        | _             |   |
| 4 | Personal loans, of which :                                     | 215,967                          | 2,312         | 1.07%  | 271,749                          | 4,392         | 1.62  |
|   | Housing Loans  | 215,967                          | 2,312         | 1.07%  | 271,749                          | 4,392         | 1.62  |
|   | Total PRIORITY SECTOR (A)                                      | 136,134,730                      | 1,156,856     | 0.85%  | 123,325,253                      | 887,826       | 0.72  |

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- n. Additional disclosures (Continued)

ix Sector-wise Advances and NPAs (Continued)

(In Rs. '000)

|   |  |                                  | 31 March      | 2018   |                                  | 31 March 20   | )17  |
|---|--|----------------------------------|---------------|--|----------------------------------|---------------|--|
|   | Sector/Sub-Sector*   | Outstanding<br>Total<br>Advances | Gross<br>NPAs | Percentage<br>of Gross<br>NPAs to<br>Total<br>Advances<br>in that sector | Outstanding<br>Total<br>Advances | Gross<br>NPAs | Percentag<br>of Gros<br>NPAs t<br>Tota<br>Advance<br>in that secto |
| В | NON PRIORITY SECTOR  |                                  |               |  |                                  |               |  |
| 1 | Agriculture and allied activities                              | _                                | -             | _  | _                                | _             |  |
| 2 | Industry, of which :   | 74,719,175                       | 5,615,493     | 7.52%  | 60,114,337                       | 6,379,060     | 10.619   |
|   | All Engineering<br>Vehicles, Vehicle Parts and                 | 19,225,105                       | -             | 0.00%  | 16,099,136                       | -             |  |
|   | Transport Equipments   | 9,446,498                        | 3,491,044     | 36.96%   | 8,732,381                        | 3,491,044     | 39.989   |
|   | Infrastructure   | 22,423,473                       | -             | 0.00%  | 13,201,776                       | _             |  |
| 3 | Services, of which :   | 89,017,090                       | 599,155       | 0.67%  | 83,010,165                       | 539,304       | 0.65   |
|   | Trade  | 13,080,387                       | _             | 0.00%  | _                                | _             |  |
|   | Commercial real Estate   | 13,116,757                       | 23,034        | 0.18%  | 10,398,323                       | -             |  |
|   | Non-Banking Financial Companies Banking and finance other than | 18,350,147                       | -             | 0.00%  | -                                | -             |  |
|   | NBFC and MFs   | 32,188,527                       | 258,369       | 0.80%  | 50,676,645                       | 221,552       | 0.44   |
| 4 | Personal loans, of which :                                     | 99,787,567                       | 2,861,656     | 2.87%  | 91,137,722                       | 2,141,538     | 2.35   |
|   | Other Personal Loans   | 12,156,222                       | 304,024       | 2.50%  | 74,873,372                       | 1,782,136     | 2.38   |
|   | Housing Loans  | 87,134,620                       | 2,557,633     | 2.94%  | 15,826,514                       | 359,402       | 2.27   |
|   | Total NON PRIORITY SECTOR (B)                                  | 263,523,832                      | 9,076,304     | 3.44%  | 234,262,224                      | 9,059,902     | 3.87   |
|   | Total (A) + (B)  | 399,658,562                      | 10,233,160    | 2.56%  | 357,587,477                      | 9,947,728     | 2.78   |

<sup>\*</sup> Sub-sector wise Advances are shown where the outstanding advances exceed 10% of the outstanding advances of that sector.

### x Movement of NPAs

(In Rs. '000)

|       |   | 31 March 2018 | 31 March 2017 |
|-------|---|---------------|---------------|
| Gross | s NPAs as on 1 April (Opening Balance)                        | 9,947,728     | 1,991,244     |
| Addit | ions (Fresh NPAs) during the year                             | 3,841,361     | 9,686,485     |
| Sub-t | total (A)   | 13,789,089    | 11,677,729    |
| Less: | <del>-</del>  |               |               |
| (i)   | Up gradations   | 2,275,126     | 974,60        |
| (ii)  | Recoveries (excluding recoveries made from upgraded accounts) | 976,340       | 595,469       |
| (iii) | Technical/Prudential write-offs                               | _             | -             |
| (iv)  | Write-offs other than those under (iii) above                 | 304,463       | 159,92        |
| Sub-t | total (B)   | 3,555,929     | 1,730,00      |
| Gross | s NPAs as on 31 March (closing balance) (A-B)                 | 10,233,160    | 9,947,72      |

 $The \ Bank\ does\ not\ have\ any\ advances\ which\ are\ outstanding\ in\ the\ books\ of\ the\ branches,\ but\ have\ been\ written-off\ (fully\ or\ partially)\ at\ the\ Bank\ level.$ 

### xi Overseas Assets, NPAs and Revenue

(In Rs. '000)

|               | 31 March 2018 | 31 March 2017 |
|---------------|---------------|---------------|
| Total Assets  | 10,434,635    | 19,621,667    |
| Total NPAs    | -             | _             |
| Total Revenue | 403,338       | 114,426       |

xii There are no off-balance sheet SPVs sponsored by the Bank.

In accordance with the requirements of the RBI Circular No. DBOD.NO.BC. 72/29.67/001/2011-12 dated 13 January 2012, the Global Head Office of the Bank has submitted a declaration to RBI that the Bank's compensation policies including that of CEO, is in conformity with the Financial Stability Board principles and standards.

xiii Disclosure requirements for remuneration

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

#### 4. Notes to financial statements (Continued)

#### n. Additional disclosures (Continued)

xiv Disclosures relating to Securitisation

During the year, the Bank has not entered into any securitisation transactions (Previous year Rs Nil).

xv Credit Default Swaps

During the year, the Bank has not entered into credit default swaps (Previous year Rs Nil).

xvi Intra-Group Exposures

The details of Intra-Group transaction are as follows:

(In Rs. '000)

|  | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Total amount of Intra-group exposures  | 22,565,947    | 20,912,326    |
| Total amount of top 20 intra group exposures                                     | 22,565,947    | 20,912,326    |
| % of intra-group exposure to total exposure of the bank on borrowers / customers | 1.83%         | 1.65%         |
| Breach of limits on intra group exposures  | Yes           | NA            |

As at March 31, 2018, the bank's exposure to group entities was 20.52 % of the paid up capital and reserve against the limit of 20% stipulated by RBI. The inadvertent breach happened on account of FX hedge transactions done with the Bank by one of the group entities. The bank had informed RBI of the breach and the same has been acknowledged by them. Subsequently, the bank had brought down the exposure to bring the intra-group exposures within the limit of 20% of paid up capital & reserve.

xvii Transfers to Depositor Education and Awareness Fund (DEAF)

(In Rs. '000)

| 31 M  | arch 2018 | 31 March 2017 |
|---|-----------|---------------|
| Opening balance of amounts transferred to DEAF    | 221,361   | 139,930       |
| Add : Amounts transferred to DEAF during the year | 116,578   | 82,572        |
| Less : Amounts reimbursed by DEAF towards claims  | (52,532)  | (1,141)       |
| Closing balance of amounts transferred to DEAF    | 285,407   | 221,361       |

### xviii Unhedged Foreign Currency Exposure

The Bank has in place a policy on managing credit risk arising out of Unhedged Foreign Currency Exposures of its borrowers. In order to minimize risk arising out of exposure to corporates, all foreign currency loans granted by the Bank in excess of USD 10 million are subject to it being mandatorily hedged for foreign currency risk by the corporate, except in the following cases:

- Foreign currency loans extended to finance exports provided customers have uncovered receivables to cover the loan amount.
- Foreign currency loans extended for meeting foreign currency expenditure.

In addition to the above, foreign exchange (FX) risk on unhedged exposures is a crucial part of the risk assessment of the Bank as under:

- FX risk on account of unhedged exposures is factored in during the initial and annual rating exercise based on its impact on the credit profile of the counterparty. The counterparty rating is a critical determinant of all credit reviews and credit decisions.
- FX Hedging policy of clients is discussed in detail during periodic client meetings and information is obtained about existing hedged and unhedged positions of the client and policy on hedging.
- The FX risk of unhedged positions is also qualitatively assessed based on natural hedge available to the counterparty, under business economics/type of exposure to be hedged.
- Rapid portfolio reviews are also conducted during periods of relative currency volatility and appropriate action is taken at a counterparty level to manage credit risks.

The Bank has maintained incremental standard asset provision of Rs. 1,153,503 thousand (Previous year Rs. 881,354 thousand) and incremental capital of Rs. 5,831,538 thousand (Previous year Rs. 4,358,032 thousand) on account of Unhedged Foreign Currency Exposure of its borrowers

xix The Bank has outstanding factoring exposure of Rs. 49,323,886 thousand (Previous year: Rs. 23,000,676 thousand). The same has been included under the head 'Bills purchased and discounted' in Schedule 9.1.

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# Schedule 18: Notes forming part of the financial statements of the India Branches (Continued) For the year ended 31 March 2018

### 4. Notes to financial statements (Continued)

### . Liquidity Coverage Ratio

(In Rs. '000)

|       |   | Daily average for Quarter<br>ended 30 June, 2017 |   | Daily average for Quarter ended 30 September, 2017 |   | Daily average for Quarter ended 31 December, 2017 |   | Daily average for Quarter<br>ended 31 March, 2018 |   |
|-------|---|--|---|--|---|---|---|---|---|
|       |   | TOTAL<br>UNWEIGHTED<br>VALUE<br>(average)        | TOTAL<br>WEIGHTED<br>VALUE<br>(average) | TOTAL<br>UNWEIGHTED<br>VALUE<br>(average)          | TOTAL<br>WEIGHTED<br>VALUE<br>(average) | TOTAL<br>UNWEIGHTED<br>VALUE<br>(average)         | TOTAL<br>WEIGHTED<br>VALUE<br>(average) | TOTAL<br>UNWEIGHTED<br>VALUE<br>(average)         | TOTAL<br>WEIGHTED<br>VALUE<br>(average) |
| High  | ligh Quality Liquid Assets  |  |   |  |   |   |   |   |   |
| 1     | Total high-quality liquid assets (HQLA)   |  | 151,148,395                             |  | 146,161,916                             |   | 174,062,281                             |   | 189,043,137                             |
| Cas   | h Outflows  |  |   |  |   |   |   |   |   |
| 2     | Retail deposits and deposits from small business customers, of which:                   | 44,194,539                                       | 4,308,192                               | 48,611,591   | 4,754,217                               | 53,486,658  | 5,239,675                               | 53,964,200  | 5,287,862                               |
| (i)   | Stable deposits   | 2,225,250  | 111,263                                 | 2,138,844  | 106,942                                 | 2,179,833   | 108,992                                 | 2,171,173   | 108,559                                 |
| (ii)  | Less stable deposits  | 41,969,289                                       | 4,196,929                               | 46,472,747   | 4,647,275                               | 51,306,825  | 5,130,683                               | 51,793,027  | 5,179,303                               |
| 3     | Unsecured wholesale funding, of which:  | 289,697,170                                      | 126,269,816                             | 281,259,880  | 116,855,322                             | 308,394,876                                       | 132,063,974                             | 311,191,039                                       | 128,250,184                             |
| (i)   | Operational deposits (all counterparties) and deposits in networks of cooperative banks | 149,340,517                                      | 37,303,909                              | 154,174,879  | 38,510,386                              | 171,239,409                                       | 42,777,012                              | 170,268,945                                       | 42,533,832                              |
| (ii)  | Non-operational deposits (all counterparties)   | 140,356,653                                      | 88,965,907                              | 127,085,001  | 78,344,936                              | 137,155,467                                       | 89,286,962                              | 140,922,094                                       | 85,716,352                              |
| (iii) | Unsecured debt  | _  | -                                       | -  | _                                       | -   | -                                       | _   | _                                       |
| 4     | Secured wholesale funding   |  |   |  | -                                       |   | -                                       |   | -                                       |
| 5     | Additional requirements, of which:  | 453,114,524                                      | 29,861,343                              | 419,203,501  | 27,151,820                              | 395,042,153                                       | 25,927,637                              | 424,282,431                                       | 28,359,764                              |
| (i)   | Outflows related to derivative exposures and other collateral requirements              | _  | 2,973,144                               | _  | 2,078,358                               | _   | 2,128,920                               | _   | 2,617,923                               |
| (ii)  | Outflows related to loss of funding on debt products                                    | -  | _                                       | _  | -                                       | -   | -                                       | -   | -                                       |
| (iii) | Credit and liquidity facilities   | 453,114,524                                      | 26,888,199                              | 419,203,501  | 25,073,462                              | 395,042,153                                       | 23,798,717                              | 424,282,431                                       | 25,741,841                              |
| 6     | Other contractual funding obligations   | 608,131  | 608,131                                 | 601,429  | 601,429                                 | 717,688   | 717,688                                 | 916,045   | 916,045                                 |
| 7     | Other contingent funding obligations  | 190,452,612                                      | 5,713,578                               | 188,148,317  | 5,644,449                               | 182,549,249                                       | 5,476,477                               | 174,682,473                                       | 5,238,689                               |
| 8     | Total Cash Outflows   |  | 166,761,060                             |  | 155,007,237                             |   | 169,425,451                             |   | 168,052,544                             |
| Cas   | h inflows   |  |   |  |   |   |   |   |   |
| 9     | Secured lending (eg reverse repos)  | 81,585,738                                       | -                                       | 77,108,755   | -                                       | 82,776,957  |   | 104,622,494                                       |   |
| 10    | Inflows from fully performing exposures   | 114,336,458                                      | 77,872,814                              | 123,201,048  | 86,033,213                              | 151,592,340                                       | 110,840,164                             | 146,378,581                                       | 107,234,321                             |
| 11    | Other cash inflows  | 4,633,474  | 3,325,135                               | 5,194,261  | 3,463,666                               | 7,728,864   | 5,338,178                               | 7,331,930   | 5,345,410                               |
| 12    | Total Cash Inflows  | 200,555,670                                      | 81,197,949                              | 205,504,064  | 89,496,879                              | 242,098,161                                       | 116,178,342                             | 258,333,005                                       | 112,579,731                             |
|       |   |  | TOTAL<br>ADJUSTED<br>VALUE              |  | TOTAL<br>ADJUSTED<br>VALUE              |   | TOTAL<br>ADJUSTED<br>VALUE              | )   | TOTAL<br>ADJUSTED<br>VALUE              |
| 13    | Total HQLA  |  | 151,148,395                             |  | 146,161,916                             |   | 174,062,281                             |   | 189,043,137                             |
| 14    | Total Net Cash Outflows*  |  | 85,563,111                              |  | 65,510,359                              |   | 53,247,109                              |   | 55,472,813                              |
| 15    | Liquidity Coverage Ratio (%)  |  | 176.65%                                 |  | 223.11%                                 |   | 326.90%                                 |   | 340.79%                                 |

<sup>\*</sup> Total Net Cash Outflows is capped to 25% of Cash outflows

| UNWEIGHTED VALUE V |   | ITED WEIGHTED                                |
|--|---|--|
| UNWEIGHTED VALUE V | GHTED UNWEIGH<br>ALUE VALUI                 | ITED WEIGHTED                                |
|  |   |  |
| 1 Total high-quality liquid assets (HQLA) 78.655.331 128.031.418 160.2   |   |  |
| 120,001,410  | 245,902                                     | 155,650,823                                  |
| Cash Outflows  |   |  |
| 2 Retail deposits and deposits from small business customers, of which: 35,164,028 3,395,035 188,129,688 18,690,822 38,792,868 3;  | 752,109 39,978,                             | 126 3,887,572                                |
| (i) Stable deposits 2,427,354 121,368 2,442,937 122,147 2,543,566  | 127,178 2,204,                              | 819 110,241                                  |
| (ii) Less stable deposits 32,736,674 3,273,667 185,686,751 18,568,675 36,249,302 3,  | 624,930 37,773,                             | 307 3,777,331                                |
| 3 Unsecured wholesale funding, of which: 264,995,178 100,081,247 299,387,888 120,181,596 299,236,573 126,6   | 928,700 296,196,                            | 631 116,131,782                              |
|  | 553,648 138,774,                            | 377 34,662,612                               |
| (ii) Non-operational deposits (all counterparties) 122,702,538 64,539,121 151,503,441 83,243,315 160,895,922 92,3  | 375,052 157,422,                            | 254 81,469,169                               |
| (iii) Unsecured debt   | -   |  |
| 4 Secured wholesale funding – – –  | -   | -  |
| 5 Additional requirements, of which: 386,477,957 24,695,553 410,777,453 28,937,938 446,796,610 28,   | 228,172 465,230,                            | 506 29,913,040                               |
|  | 673,785 2,268,                              | 375 2,268,375                                |
| (ii) Outflows related to loss of funding on debt products – – – – –  | -   |  |
|  | 554,387 465,230,                            |  |
|  | 462,352 595,                                | 568 595,568                                  |
|  | 505,379 205,335,                            |  |
|  | 876,712                                     | 156,688,025                                  |
| Cash inflows   | 400   |  |
| 9 Secured lending (eg reverse repos) 41,058,724 - 83,043,898 249,955 74,185,756  | - 108,328,                                  |  |
|  | 356,448 120,629,                            |  |
|  | 343,466 4,750,                              |  |
| TOTAL TOTAL T<br>ADJUSTED ADJUSTED ADJ   | 199,914 233,707,<br>OTAL<br>JUSTED<br>'ALUE | 925 89,609,762<br>TOTAL<br>ADJUSTED<br>VALUE |
| 13 Total HQLA 78,655,331 128,031,418 160,7   | 245,902                                     | 155,650,823                                  |
|  | 676,798                                     | 67,078,263                                   |
| 15 Liquidity Coverage Ratio (%) 230.42% 200.01% 2  | 20.49%                                      | 232.04%                                      |

<sup>\*</sup> Total Net Cash Outflows is capped to 25% of Cash outflows

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# Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

- 4. Notes to financial statements (Continued)
- o. Liquidity Coverage Ratio (Continued)

### **Qualitative Disclosure around LCR**

The Bank measures and monitors the Liquidity Coverage Ratio (LCR) in line with the extant RBI guidelines. The LCR is intended to promote the short-term resilience of a bank's liquidity risk profile over a 30 day stress scenario. The ratio is defined as the amount of High Quality Liquid Assets ("HQLA") that could be used to raise liquidity, measured against the total volume of net cash outflows, arising from both actual and contingent exposures, in a stressed scenario. The LCR is subject to a transitional phase-in period, starting at a minimum of 60% on 1 January 2015, which has been increased to 90% on 1 January 2018. The minimum LCR requirement will be increased to 100% on 1 January 2019.

The Bank's average LCR for the quarter ended March 2018 stood at 340.79% as against 232.04% for the quarter ended March 2017. In accordance with RBI guideline dated 31st March 2015, the LCR ratio for the quarter ended March 2017 is computed on daily LCR observations.

The bank maintains HQLA primarily in the form of excess CRR maintained with the RBI, unencumbered SLR holdings over and above the mandatory SLR requirement and the portion of mandatory SLR holdings that are allowed by the RBI to be counted towards HQLA through the Marginal Standing Facility (MSF) and the Facility to Avail Liquidity for Liquidity Coverage Ratio (FALLCR).

The Bank has maintained an average HQLA of Rs. 189,043,137 thousand for quarter ended March 2018 as against Rs. 155,650,823 thousand for quarter ended March 2017.

The Bank's average net cash outflows stood at Rs. 55,472,813 thousand for quarter ended March 2018 as against Rs. 67,078,263 thousand for quarter ended March 2017. The main drivers for cash outflows are operational and non-operational deposits from corporate and retail customers, short-term borrowings and contingent outflows from credit and liquidity facilities, letters of credit, guarantees and trade finance facilities granted to corporate customers. The main LCR inflow driver is inflows from fully performing exposures, representing inflows from loans extended to retail and corporate customers. Derivative exposures and potential collateral calls are not material contributors to the LCR. The Bank has a diversified liability mix with the main sources of funding consisting of capital infused by the DB AG Head Office and CASA and time deposits from retail and corporate customers. The Bank exhibits no material counterparty concentration across all funding sources.

The Bank's Asset Liability Committee (ALCO) manages and defines its funding strategy to maintain a stress-compliant and diversified funding profile based on LCR requirements, other regulatory requirements, the Bank's liquidity risk appetite and the Bank's internal liquidity risk management framework. The ALCO manages the liquidity requirements of all of the Bank's Indian branches and businesses centrally and holistically, meetings are chaired by the Bank's Treasurer and are attended by the CEO, CFO, COO, the Bank's business heads and infrastructure function heads.

#### p. Corporate Social Responsibility ('CSR')

The Bank continues to have a strong focus on CSR and has put in place a very strong governance process around project adoption and funds disbursal. The Bank's CSR Policy document sets out the following primary objectives:

- i. **Education** Enabling underprivileged children and youth overcome poverty through education and to reach their full potential, by boosting their aspirations, improving their skill set and by making vocational training and job placements available to them. The Bank will work across the education continuum primary, secondary and tertiary levels leading up to employability.
- ii. **Healthcare** Providing end-to-end access to affordable and quality healthcare to children, youth and adults from socially and economically backward background. This includes preventive & early screening of diseases, curative & operative healthcare for fatal diseases as well as capacity building for hospitals & institutions.
- iii. **Social & Environment Sustainability** Developing sustainable ideas that drive social and environmental change for increasing the country's forest and water reserves and usage of renewable energy.
- iv. **Disaster Relief** Enabling funds directly or through implementing partners to support natural disaster relief efforts as may be required in the country from time to time.
- v. CSR activities falling within the scope of Schedule VII of Section 135 of the Companies Act, 2013.

Based on the above, the Bank has identified and executed on CSR activities.

- a. Gross amount required to be spent by the Bank is Rs. 446,753 thousand (Previous year Rs. 411,349 thousand)
- b. Amount spent during the year is Rs. 447,788 thousand (Previous year Rs. 411,755 thousand)

The details of amount spent during the respective year towards CSR are as under

(In Rs. '000)

|   |   |              | 31 March 2018                  | 3              |         | 31 March 2017                  | •       |
|---|---|--------------|--------------------------------|----------------|---------|--------------------------------|---------|
|   |   | Amount spent | Amount<br>Unpaid/<br>provision | Total<br>spent | Amount  | Amount<br>Unpaid/<br>provision | Total   |
| 1 | Construction / acquisition of any asset | _            | _                              | _              | _       | _                              | _       |
| 2 | On purpose other than (i) above         | 447,788      | _                              | 447,788        | 411,755 | _                              | 411,755 |

### q. Disclosure on provisioning pertaining to fraud accounts

(In Rs. '000)

|   | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Number of frauds reported during the year                                     | 29            | 60            |
| Amounts involved  | 956,340       | 2,427         |
| Provisions made during the year   | 148           | 293           |
| Unamortised provision debited from 'other reserves' as at the end of the year | _             | -             |

#### r. Priority Sector Lending Certificates (PSLCs) purchased / sold

The Bank has not purchased/sold any PSLCs assets during the year ended March 31, 2018 (Previous year Nil).

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### Schedule 18: Notes forming part of the financial statements of the India Branches (Continued)

For the year ended 31 March 2018

#### 4. Notes to financial statements (Continued)

#### s. Disclosure under Micro, Small and Medium Enterprises Development Act, 2006 -

Under the Micro, Small and Medium Enterprises Development Act, 2006, (MSMED), certain disclosures are required to be made relating to Micro, Small and Medium enterprises. On the basis of the information and records available with the Management and confirmation sought from suppliers by the Bank on registration with specified authority under MSMED, principal amount unpaid to such enterprises as at end of the year is Rs. 1,969 thousand (Previous year Rs. 126 thousand) and interest thereon is Rs Nil (Previous year Rs. Nil), principal amount paid after the due date to such enterprises is Rs. 841 thousand (Previous year Rs. 3,247 thousand) and the interest payable as at 31 March 2018 to such enterprises is Rs 6 thousand (Previous year Rs. 64 thousand).

#### t. Implementation of Indian Accounting Standards (Ind AS)

The Ministry of Corporate Affairs (MCA), on 18 January 2016 issued a press release setting out the dates of Indian Accounting Standards (Ind AS) applicability for banks from the accounting period beginning 1 April 2018. The RBI has also issued a circular in February 2016 advising that the Banks in India are required to implement Ind AS from April 1, 2018. Subsequently RBI vide its notification dated April 05, 2018 has decided to defer the implementation of Ind AS by one year as necessary legislative amendments to make the formats of financial statements compatible with Ind AS are under consideration of the Government.

The Ind AS guidelines converge substantially with International Financial Reporting Standards (IFRS) and the Bank already prepares its financial statements for Head Office Reporting based on IFRS. Hence, the Bank has approached Ind AS implementation primarily as a review and analysis of existing IFRS reporting practices vis-à-vis Ind AS. The Bank has setup a cross-functional Steering Committee with representatives from Finance, Business, Compliance, Risk and Operations to oversee the implementation of Ind AS. Based on RBI directions, the Bank has also submitted proforma Ind AS financials to RBI for the period ended 30 September 2016 and 30 June 2017.

#### u. Movement in provision for debit card reward points

(In Rs. '000)

|  | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Opening provision                        | 9,389         | 8,022         |
| Provision made during the year           | 3,661         | 6,919         |
| Utilization of provision during the year | (5,019)       | (5,552)       |
| Closing provision                        | 8,031         | 9,389         |

#### v. Provisions, Contingent liabilities and contingent Asset

| Sr. No | Contingent Liabilities  | Brief  |
|--------|---|--|
| 1)     | Claims against the Bank not acknowledged as debts   | The Bank is a party to various legal proceedings in the normal course of business. The Bank's pending claims and litigations comprise of claims & litigations against the Bank by clients and proceedings pending with Income tax authorities, which are disputed by the bank and possible to be held against the bank.  |
| 2)     | Liability on account of foreign exchange and derivative contracts                           | The Bank enters into foreign exchange contracts, currency options, forward rate agreements, currency swaps, currency futures and interest rate swaps with interbank participants/ customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate. Currency swaps are commitments to exchange cash flows by way of interest/principal in one currency against another, based on predetermined rates. Currency futures are standardized foreign exchange derivatives contracts traded in a recognized stock exchange to buy or sell foreign currency at a future date at the contracted rate. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. The notional amounts that are recorded as contingent liabilities are typically amounts used as benchmark for the calculation of the interest component of the contracts. |
| 3)     | Guarantees given on behalf of constituents, acceptances, endorsements and other obligations | As part of its commercial banking activities the Bank issues documentary credit and guarantees on behalf of its customers. Documentary credits such as letters of credit enhance the credit standing of the customers of the Bank. Guarantees generally represent irrevocable assurances that the Bank will make payments in the event of the customer failing to fulfill its financial or performance obligations.  |
| 4)     | Other items for which the Bank is contingently liable - Others                              | These include undrawn commitments, capital commitments, amount transferred to the RBI under the Depositor Education and Awareness Fund (DEAF), forward asset purchases and value of investments traded on or before the Balance Sheet date with a settlement post the Balance Sheet date.  |

### w. Comparative figures

Certain comparative figures have been reclassified to conform to the current year's presentation.

Signatures to Schedule 1 to 18 form part of the Financial Statements and to the above notes.

The schedules referred to above and the attached notes form an integral part of the Financial Statements.

As per our Report of even date.

For Price Waterhouse Chartered Accountants LLP

ICAI Firm Registration No: 012754N/N500016

For Deutsche Bank AG India Branches

Sd/-

Sd/-Sharad Vasant

Partner
Membership No: 101119

Membership No: 101119
Place: Mumbai
Dated: 13 June 2018

/-

Ravneet Singh Gill Avinash Prabhu
Chief Executive Officer – India Chief Financial Officer – India